Rules Approved in NH for EFDA’s (Expanded Function Dental Assistants)

The Board of Dental Examiners has recently approved the Rules for the implementation of EFDA’s in our state. The NH Dental Society has been a strong advocate for EFDA’s and is pleased that NH now allows for the practice of Expanded Function Dental Assistants along with more than 30 other states. A training program has not yet been established in NH but this will be happening in the not too distant future. The Rules can be found here on the Board of Dental Examiners website: [http://www.gencourt.state.nh.us/rules/state_agencies/den100-500.html](http://www.gencourt.state.nh.us/rules/state_agencies/den100-500.html). Just scroll down to Section 302.05 section Y and Z. We have also posted the specific Rules on our website www.nhds.org. Watch for more details.

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**Rules Approved in NH for EFDA’s**

**Numerous Awards Given at NHDS Annual Meeting**

In an effort to better recognize our members for their outstanding contributions to Dentistry and to their communities, the NHDS Board of Trustees, over the last few years, has increased the number of awards given at our Annual Meeting. The pre-eminent award, however, is the MacRury Award bestowed on an individual who meets these criteria:

- Service to Dentistry
- Service to the Dental Society
- Active in local dental groups and dental education programs
- Active in service to the community
- Involved in mentoring
- The individual is respected and admired by his/her colleagues and community

This year the award was presented to Dr. Eliot Paisner of Nashua. Dr. Paisner is well known for his service to the Dental Society and to his local community. He is a Past President of the NHDS and is the current President of the NH Dental Society Foundation. He was a founding Board member for the Nashua Dental Connection and continues to serve on that Board and volunteer his services at the Dental Connection. He is certainly well deserving of this Award.

Other award winners were as follows: President’s Award to Dr. Stephen Ura of Nashua for his work on the Non-Covered Services Legislation; Community Service Award to Dr. Robert Duhaime of Peterborough for his life-long dedication to the oral health needs of the children of the Monadnock region; the Component President’s Award to Dr. Judi Whitcomb of Nashua for her outstanding service as President of the Greater Nashua Dental Society; and the first Allied Member Award was bestowed upon Ms. Terry Miller, RDH of Nashua, for her dedication and service to the patients at the Nashua Dental Connection.

The NHDS Foundation also presented Dr. Richard Vachon with the Charles Lambrukos Award for exemplary service to the underserved in the Manchester area.

**Puneet Kochhar, DMD Installed as NHDS President**

Dr. Puneet Kochhar of Rochester was recently installed as the President of the New Hampshire Dental Society at the NHDS Annual Meeting held again this year in Meredith. Dr. Kochhar is originally from New Delhi, India where he began practicing general dentistry in 1996. In 2000 he moved to the United States and joined Boston University to pursue his DMD. He graduated from the Advanced Standing Program at Boston University and joined Alliance for Dental Care in Rochester, NH in 2003. He is very involved in organized dentistry and has served in numerous positions before taking over as the President of the NH Dental Society. He has a keen interest in Implant Dentistry and recently completed numerous Implant continuums to pursue excellence in this field. He lives with his wife Shweta and their two sons in Dover, New Hampshire. They enjoy theatre, sports, and keeping in touch with their large extended family.
Denture Identification

As stated elsewhere in this issue there was bill in our Legislature this year that would have mandated that names of patients be placed in all prosthetic and orthodontic appliances. This bill was defeated and part of our agreement with the Legislature was that we would advocate that identification information be placed in dental prostheses if the patient agrees. ADA policy recommends that this be considered standard practice. It is our understanding that many dentists already do this as a courtesy to their patients and we would urge all of our members to consider offering this service. The final word is obviously with the patient but please consider offering this service when you make these prostheses.

WEBSITE LOGIN

Our website has been updated and is filled with current information that is critical to your practice of dentistry today. The web address is www.nhds.org

To login to the Member Section:
Username is your last name plus the last four digits of your ADA number.
Password is your ADA number. Once in you can change your password.
If you have difficulty accessing the Members Only side of the site, please call us at 225-5961.

Upcoming Schedule

(some of the events happening over the next few months)

**August 2013**
- **Monday, August 19, 2013** – 5:30 p.m. – Council on Budget and Finance – NHDS Office – Concord
- **Wednesday, August 28, 2013** – 5:30 p.m. – Council on Membership – NHDS office in Concord.

**September 2013**
- **Friday, September 6, 2013** – All Day – Ms. Robin Wright – “Optimize Your Practice Through Powerful Communication” Grappone Center in Concord.
- **Monday, September 9, 2013** – NHDS Foundation Board Meeting – NHDS Office
- **Thursday, September 12, 2013** – 6:00 p.m. - NHDS Board of Trustees Meeting – NHDS Office in Concord.

**November 2013**
- **Friday, November 1** – Tuesday, November 5 – ADA Annual Session, New Orleans, LA
- **Thursday, November 14, 2013** – 6:00 p.m. – NHDS Board of Trustees Meeting NHDS office in Concord.

**March 2014**
- **Friday, March 14, 2014** - Mel Hawkins, DDS - “Local Anesthesia and Oral Sedation” - All Day - Grappone Center in Concord.

**May 2014**
- **NHDS Annual Meeting - May 15 - 17, 2014** - Meredith, NH “Success in Dentistry” - Great lineup of speakers!
From the President... Puneet Kochhar, DMD

I hope you all are enjoying the summer! As I take over the reins from Glenda, I cannot help but appreciate the outstanding work done by my predecessors and our fine staff.

Our society continues to be the voice for dentistry. To continue to be at the forefront of dentistry in the state we need to stay involved.

The two big issues that we are still dealing with are the mid level provider bill and the Non covered services bill. These bills will come up for a vote in January 2014 but will be debated in committee over the late summer and fall. I humbly request that you get informed about the stance of our society on these issues. If you are approached by media or a legislator for your opinion please contact the central office to get the latest facts before commenting. There have been numerous hours put in by a lot of people and a misinformed comment could undermine all the work that has already been done.

The other things that are in the pipeline this year are member recruitment and retention programs that need to be revitalized; review of our Bylaws to evaluate our governance structure; and as we get closer to the date when the Affordable Care Act kicks in, we shall be getting more information on its impact on dentistry and shall be sharing it with all the members. Please watch out for informational e-grams from NHDS in your inbox.

New Hampshire is a great place to live and a great place to practice dentistry and in order to maintain this we need all of you to be involved. We cannot expect a handful of people to carry the burden of it all. We are at a crossroads in dentistry because of multiple issues like the economy, reduced utilization of dental care, increased consumerism, the ACA, corporate practices, rising student debt, changes in how dentists are compensated, and various other things. This is our profession and if we want to self-regulate we need to be ahead of the curve and deal with the issues in dentistry; otherwise, we might have somebody else making decisions for us. It is in our best interest to work together to achieve our society’s mission. Please support the dental society leadership by voicing opinions and attending your component meetings.

Please get involved and stay involved!

Thank you.

UPCOMING C.E. PROGRAMS

SEPTEMBER 6, 2013
Grappone Conference Center
Concord, NH
“Optimize your Practice Through Powerful Communication”
Ms. Robin Wright

NOVEMBER 8, 2013
Grappone Conference Center
Concord, NH
“Oral Surgery Update”
John L. Alonge, DDS

JANUARY 30 - FEBRUARY 1, 2014
Boston, MA
Yankee Dental Meeting

MARCH 14, 2014
Grappone Conference Center
Concord, NH
“Local Anesthesia and Oral Sedation”
Dr. Mel Hawkins

MAY 15 – 17, 2014
NHDS Annual Meeting
Meredith, NH

Dr. Glenda Reynolds poses with Dr. Nii Norte Lokko of Claremont (R.) and Nii’s father who was visiting Boston during the 2013 Yankee Dental Meeting.

Drs. Mike Paisner, Eliot Paisner, Charles Zois and Nick Kanelos chat during Yankee at the NHDS booth.
Glenn Lombardi, Officite President.

If you’ve been practicing for any length of time, then odds are good that the internet is already packed with reviews your patients have written about you. For some, that thought comes with a built-in smile, but there are others who are nervous that their online reputation is outside their control. To a certain extent, that’s a fair concern, since nobody can change reviews on sites like Yelp, Yahoo, and HealthGrades. However, it’s very possible, even necessary, to closely monitor your online reputation.

That’s because online reputation is more important than ever, and it will only become more crucial in the future. Studies published by Local Consumer Review just last year indicate that a whopping 72% of consumers trust online reviews as much as personal recommendations, and 52% say positive online reviews make them more likely to use a local business. Therefore, every practice should be watching its online reputation like a hawk, because an acute sense of what your patients have to say makes it easy to pinpoint what can improve. With a little extra effort, you can even devise a plan to generate more positive reviews and ensure the good ones outweigh the bad organically.

Unfortunately, this is an exceedingly time-consuming endeavor. Reviews are usually scattered all over dozens of sites, so unless you have large blocks of free time you can devote to scouring every corner of the Web, it’s easy, even comfortable, to put your Web presence out of sight and out of mind. It’s a tempting idea, but it’s a very dangerous one, too.

The bottom line is that ignorance is far from bliss, and if you want online success, you need to stay abreast of your internet reviews. Thankfully, there are a few services available that can take care of the considerable legwork for you.

The best of these programs delve into the Web and extract every piece of conversation about your practice, funneling all that data into once place and adding graphs, charts, and analytics so you can determine exactly where to focus your efforts without pouring hours of your own time into research. Often, these services will even provide you with tools to help generate new positive reviews, including signage for your practice and after-appointment cards you can use to encourage satisfied patients to join the online conversation.

Managing an online reputation can be a hefty task, but in the end, it’s more than worthwhile—it’s essential. If you don’t have the time or know-how to do this on your own, consider a professional service. Slowly, but surely, a properly managed awareness of your online reputation will help bring new patients to your door.

Building a successful web presence is easy when you team with an expert in web design and online marketing for dentists. The New Hampshire Dental Society and Officite have partnered together to offer professional website development and Internet marketing for Members at a discounted rate. Officite has built more than 7,000 websites for dental professionals that have generated hundreds of thousands of appointment requests since 2002. Officite offers premier designs, easy self-editing capabilities, search engine marketing, reputation tracking, mobile website solutions and social networking—designed to educate and attract new patients while creating a prominent presence for your practice in the marketplace. To learn more, visit www.officite.com or call 866-203-0268.

NHDS Member Honored

Dr. David Staples of Dover was recently honored by the Dover Chamber of Commerce as “2013 Volunteer of the Year”. David was feted at a banquet with over 280 people in attendance on January 25th. The Chamber specifically cited David’s 25 years of treating the Dover Children’s Home residents; his involvement with the Strafford Dental Coalition; helping Wentworth Douglass Hospital open their Dental Center in 2005, and his work on Goodwin Community Health’s board of directors.

Congratulations David.

NHDS Facebook Page

The New Hampshire Dental Society has a Facebook page at https://www.facebook.com/SmileNH — and now we need your help to get the word out. All you need do is simply “like” the page, and that will help us to build an audience. We created this page because we wanted to provide a place where our New Hampshire communities can obtain oral health information. The purpose of this page is to communicate and share information about events, news and to share information of interest to the dental profession or the public.

So log on, share ideas, and help us make New Hampshire smile!
House Bill 205
This bill would have mandated that all removable dental appliances, including orthodontic appliances, be labeled with the patient’s name when they were constructed. The NHDS suggested an amendment to this bill that would remove orthodontic appliances from the bill; however, after thorough discussion the House Committee recommended that the bill be defeated. The full House followed this recommendation and the bill was defeated. During the discussion with the Committee it was made clear that the NH Board of Dental Examiners and the New Hampshire Dental Society would make a sustained effort to have dentists in NH offer to patients the opportunity to have their dental prostheses labeled. (See related article in this issue).

Senate Bill 169 – Non-Covered Services
The NHDS asked that this bill be introduced. This bill will prohibit insurance companies from setting a fee for procedures for which they offer no reimbursement. Bills similar to this have been passed in 32 states over the past couple of years. Our bill easily passed the NH Senate but has been retained by the House Commerce Committee. We will need the help of many members if we are to get this bill passed this year. The bill was not opposed by anyone directly but the Commerce Committee is struggling to see why this bill is important. Please watch your email for instructions on how you can help us move this bill forward to passage.

Senate Bill 193 – Dental Hygiene Practitioner
This bill was introduced by Senator Peggy Gilmore of Nashua. The bill, as amended, calls for the establishment of a Dental Hygiene Practitioner in New Hampshire who, after fairly minimal training, would be allowed to drill and fill teeth and perform “simple” extractions. We are opposed to this bill. The bill has been retained in the Senate Health Committee and will be voted on when the Senate reconvenes in January of 2014. We also need your help on this bill. Please watch for further information on how you can help.

Legislative Review – 2013
There were basically three bills that took up the majority of our time this spring during the 2013 Legislative session. One of those bills was defeated and two have been retained; one by the Senate Health and Education Committee and the other one by the House Commerce Committee. Here is a summary:

New Hampshire Dental Political Action Committee (NH-DPAC)
The NHDS Political Action Committee is the following:
“A political action committee is considered by the Federal Election Commission to be a Separate Segregated Fund (SSF) sponsored by a corporation, (association) or labor organization. The purpose of the New Hampshire Dental Political Action Committee is to support the NHDS public policy agenda and the profession of dentistry in this state by collecting voluntary political contributions and making expenditures for the purpose of assisting candidates supportive of the organization’s positions win elections.”

The NHDS participates with the American Dental Association Political Action Committee, ADPAC

PLEASE MAKE A DONATION:
Contributions to NH-DPAC are voluntary. Most of the money is raised solely by requesting contributions at the time of payment of the dues. Your contributions are needed now more than ever. Please consider a contribution with your dues payment or at any other time that might be more convenient.
Evidenced-Based Dentistry- A Personal Perspective

Michael R. Dion, DMD – Derry, NH

Recently I attended the ADA conference on Evidence-based Dentistry (EBD) in Chicago-Champions Conference, April 25-27th. I originally signed up for the course in February. Although I had the general concept of EBD, the specifics seemed unclear to me. I was a little reluctant, however, when I received the program of speakers with my confirmation. Let’s face it, who wants to travel to the Midwest and spend three days inside without even seeing one clinical case presented. But I decided to attend anyway and find out what all of this evidenced-based medicine/dentistry buzz was about. So here is what I found.

Evidence-based dentistry is a practice philosophy. The practitioner makes use of three sources of information in order to treat the patient: the dentists training and experience, the patient’s wants and needs, and the best quality/most current evidence to support any given treatment. EBD has nothing to do with insurance or universal health coverage. It is only a tool to give our patients the best treatment possible—one patient at a time. Much to my surprise, many of the dental educators explained that all dental schools have EBD in their curriculums already. It is not uncommon for students these days to perform literature searches on current treatment modalities during treatment planning. Gone are the days of providing treatment simply because “the clinical instructor told me to do it.” I’m sure the instructor still provides the student with his/her experience but current evidence seems to be a bigger piece of the choice of treatment. The problem is most dental evidence is weak. A lot of published research is focused on case studies or series. It is hard to conclude what works best when treatments are only used in a few patients. Moreover, it is reported that the translational gap between clinical dental research and dental practice is up to 17 years. Fortunately, the ADA has seen the need for more systematic reviews of available data. If you have not seen the EBD website you should check it out. I looked at it a few years ago and there was not much information there. Today, they have over 2000 systematic reviews of treatments as well as quick to read clinical summaries. They are arranged by topic. This is great because most practicing dentists do not have free access to multiple journals and many dental articles are not free to purchase. Also, Pubmed (National Library of Congress) only provides abstracts. Although there are many open-access journals, most of the peer-reviewed, high-quality journals are subscription. In essence, there is not enough time in the day to read every appropriate article nor do most of us have the access to many of the best journals.

Yes, EBD is a practice philosophy. It is up to each individual practitioner to assimilate the evidence available with each patient’s needs and each dentist’s personal experiences. In reality, I think most of us try to do this daily in our practice. But thanks to the EBD conference and its website I’m going to check these evidence summaries a little more often online. And hopefully, I won’t provide a certain treatment just because that’s what that instructor in dental school told me to do. It’s time to see if the evidence supports it.

The EBD site can be found at www.ebd.ada.org

It All Starts Here!

YANKEE

Dental Congress* 2014

January 29 - February 2, 2014
Exhibits: January 30 - February 1, 2014
Boston Convention & Exhibition Center

Connect with us: ﬁ

First Look: Yankee 2014

➤ The Pankey Institute: Update 2014
This is your chance to discover new techniques and innovative approaches in treatment planning that will impact your practice.

➤ The Ritz-Carlton Leadership Center
Promote performance and practice excellence by developing your leadership skills and creating the best possible service for your patients.

➤ Hands-On Courses with Cadavers
Join in on this unique opportunity to participate in hands-on programs using cadavers to explore topics including anesthesia, crown lengthening, and anatomy.

Terry Donovan, DDS
RESTORATIVE
James Dunn, DDS
TECHNOLOGY
Robert Fazio, DMD
ORAL MEDICINE
Michael Ignelzi, DDS, PhD
PEDIATRICS
Jeffrey Okeson, DMD
OCCLUSION
Shannon Pace Brinker, CDA
AUXILIARY TECHNIQUES
Elizabeth Somer, RD
NUTRITION
John West, DDS
ENDODONTICS

yankeedental.com ➤ 877.515.9071
Update Your Notice of Privacy Practices

Everyone is familiar with the HIPAA regulation that requires you to distribute a Notice of Privacy Practices to all patients, who then sign an Acknowledgement indicating they have received and reviewed the Notice. HIPAA requires that certain content be included on your Notice.

Published on January 25, 2013 and in effect on March 26th, a new HIPAA Final Rule was passed. Being referred to as the Omnibus Rule, these new regulations include required changes to the wording of your Notice of Privacy Practices. Dental offices have until September 23, 2013 to comply.

One change to the Notice involves fundraising and marketing. The Notice must now indicate if the patient’s Protected Health Information (PHI) is used for fundraising and give the patient the right to opt out. If there is a disclosure of PHI for marketing purposes or the sale of PHI, a written authorization must first be obtained from the patient.

The Breach Notification Rule was part of the HITECH Act that was passed back in 2009. The new Notice must now inform the patient of the dental office’s obligation to notify patients in the event of a breach of unsecured PHI.

Further, the Notice must state that in the event a patient pays in full for a service out of pocket, the patient now has a right to request the dental office not to disclose treatment information for this service to a health plan.

Lastly is a change to the patient’s right to a copy of their health records. If applicable, a patient now has a right to an Electronic copy of their records if they prefer. The patient must be notified of this right in the Notice of Privacy Practices.

While it is a violation of HIPAA Security to send a patient’s PHI over normal email without any type of encryption or security measures, a dental office is allowed to send regular email containing PHI directly to the patient, but only if the patient requests this, their email address is verified, and the patient is informed of the possible security risks of emailing sensitive information. However, secure emails are always recommended if possible when sending PHI.

The Notice of Privacy Practices should contain an effective date of when the office first started distributing the new Notice. Distribution is only required to patients as they come in for appointments and only new patients who have not yet signed an Acknowledgement of Receipt Privacy Practices Notice are required to sign a new Acknowledgement. No changes are required to the Acknowledgement form.

If a dental office has a website, as of September 23rd they are required to post their updated Notice of Privacy Practices to the website.

For more information or to receive a copy of a new and compliant Notice of Privacy Practices, available on paper or electronically, please call The Dental Record at 800-243-4675 or visit www.dentalrecord.com. The Dental Record is endorsed by your state dental association. Please review the full details of HIPAA regulations and contact your attorney for legal advice.

New Hampshire Dental Society

ANNUAL MEETING

May 15-17, 2014
Inn at Church Landing in Meredith

“Success in Dentistry”

Featuring:
David Weber, Dr. Glenn DuPont, Dr. John Minichetti

Also presentations on
Oral Cancer, Sleep Apnea, Social Media, and Risk Management.

Watch for Brochure in November!

www.nhds.org
The NHDS Foundation recently awarded the following grants to three local projects that will improve the oral health of many of our citizens. The Foundation sends out Requests for Proposals for small grants once or twice a year. This time we received seven applications for these grants. Congratulations to the successful grantees. Awards:

$1,250 to Speare Memorial Hospital to provide dental hygiene outreach at the WIC clinics in Plymouth, Ashland and Bristol.

$2,000 to Monadnock Healthy Teeth to Toes Program for the purchase of dental models for educational presentations to preschool, Headstart and elementary school children, and for use in the community to promote the importance of good oral health.

$1,250 to Catholic Medical Center Poisson Dental Facility to purchase a laptop computer and provide for the installation of software to maintain dental and appointment records for pediatric patients referred by physicians under the pilot project at Dartmouth Hitchcock Manchester.
NEW MEMBERS

Diana Carrillo, DDS
143 Airport Rd, Concord
General Practice
Graduated in 2012 from Creighton University School of Dentistry, Omaha, Nebraska.
Lives in Manchester with her husband Luis and puppy Bruno. Hobbies are biking, exercising, reading, foreign films, trying different foods and traveling.

Deeb Helal, DMD
12 Parmenter Rd., Salem, NH
Graduated from Boston University in 2009. Completed OMS Training at Boston Medical Center in 2012.
Oral and Maxillofacial Surgeon
Father was a dentist and Dr. Helal was always interested in Oral Surgery. Moved to U.S. for further training. Currently lives in Medford, MA.

Elizabeth Franco, DMD
38 Nelson St. in Dover.
Graduated from Tufts in 2006 and completed GPR at North Shore Long Island Jewish Medical Center in 2007. Currently resides in South Portland, ME.

Stephen Boone, DDS
85 Spring St., Laconia
Periodontist
Graduated from SUNY at Buffalo in 2000 and received a Certificate in Periodontics from Virginia Commonwealth in 2003.

Jeanne McDonald, DDS
Hanover, NH
Graduated from the University of the Pacific.
Married to Dr. Michael Melkers. She & her husband sold their practice in WA to live here in the East. She is looking to practice as a general dentist and volunteer in a community clinic.

Alexey Latsilnik, DMD
321 Lafayette Rd., Unit B, Hampton, NH
Graduated from Boston University Dental School in May 2012. Currently lives in Manchester.

Jennifer Ruth Siller, DMD
45 Lafayette Rd., Suite 14, North Hampton, NH
Graduated from the University of Pennsylvania Dental School in 2007 and received a Certificate in Orthodontics in 2009 from the University of Pennsylvania. Married to David Siller and they reside in Statham, NH. with their daughter Sophie. Dr. Siller grew up in Durham; practiced in New York City after graduation and now has come back home.

Julie Dudevoir-Badger, DDS
7 Greenwood Av., Suite 3, Conway, NH
Graduated from the University of Colorado Health Sciences Center in 1994. Lives with her husband Mark Badger in North Conway and practices at Conway Village Dental.

ASSOCIATE MEMBERS:

Anthony N. Giamberdino, DMD
84 High St., Medford, MA
Graduated from Tufts in 1985. Practicing a couple of days a month at Singh Family Dentistry in Gilford. Currently President-Elect of the Massachusetts Dental Society and has been a part-time resident of Sanbornon, NH for past 10 years. He and his wife have four grown sons.

Sahana Ramos, DMD, B.Ds
363 Main St., Tilton, NH
Graduated from Rajiv Grandhi University of Health Science in 2003 and Tufts university in 2009. Currently lives with her husband Rohan and son Joel in North Andover, MA. Currently also serving as supervising dentist and faculty in Dental Hygiene at Middlesex Community College in Lowell, MA.

Emily Pakula, DMD
303 Amherst St., Nashua
Graduated from Tufts.
She enjoys traveling, exercising, and cooking. Emily resides in Boston.

Jason Peacock, DDS
Practicing in Concord with Dr. Rodney Burdette.
Family: Married- 14 yrs, and he and his wife have four children. Hobbies: Hunting, hiking, camping, fishing - outdoor recreation.

Michael Balfour, DDS
Practicing at Small Smiles, Manchester.
Graduated 12/10- Howard University College of Dentistry.
Dr. Balfour obtained a scholarship, came from Jamaica; married and wife is also a dentist. Live in North Reading, MA

Michael Ambra, DMD
Practicing in Rochester at the Alliance for Dental Care.
Graduated from Tufts in 2012
Dr. Ambra is originally from Methuen, MA. He obtained a B.S. in Biology from Bates College and graduated from Tufts University School of Dental Medicine in 2012. After dental school, he completed an Advanced Education in General Dentistry residency at the Togus Veterans Affairs Medical Center in Augusta, ME. He and his wife Erica enjoy running, biking, hiking, birdwatching, and being outdoors as well as spending time with close friends and family.

Daniel Braasch, DMD
Practicing in Nashua with Dr. Moavenian.
Married and moving from Richmond, VA to begin practicing in Nashua. He and his wife Michelle are expecting their first child in July. Hobbies: enjoys golfing, soccer and reading.

Mark Hartzler, DMD
Practicing in Gorham with Dr. Paul Schoenbeck.
Graduated from Boston University in 2012.
Dr. Hartzler was originally from Boston, MA. He attended College & Dental school in Boston. Currently practices in Gorham at North Country Dental and lives in Jackson. Dr. Hartzler enjoys composing music, hiking and photography.

Shruti Apte, DMD
Currently working in Northwood with Dr. Kimberly Meyer.
Graduated from Boston University Dental School in May of 2012. Married and lives in Manchester.

Samson Murgesh Nadar, DMD
367 Washington St., Unit 3, Claremont.
Dr. Nadar completed his dental education in India. Upon coming to USA he graduated from Tufts in May, 2011. Married to Archanal Selvaraj and they reside in Manchester.

We welcome all the new members of the New Hampshire Dental Society
ENDORSED VENDORS AND/OR SERVICES
(Your use of these vendors and services will benefit you as well as the NHDS.)

FOR USE IN YOUR PRACTICE

Complete Payroll Services
Checkmate Payroll Services, Inc.
1-877-644-2004
checkmate-payroll.com
OR
SurePayroll
866-535-3592
Surepayroll.com/ada

Professional Protector Plan for Dentists
Davis and Towle Insurance Group
Frank L’Hommideau
603-225-6611
Dentists@DavisTowle.com

Medical Waste Pickup
EnvironBusiness, Inc. (EBI)
Kevin McManus @ 800-786-2346 x1835
or 781-254-5727

Credit Card Processing
Heartland Payment Systems
888-458-9712  anne.mellin@e-hps.com
heartlandpaymentsystems.com
OR
Elavon
866-348-6826

Amalgam Separators
Solmetex
800-216-5505 or 508-393-5115
www.solmetex.com

Practice Financing
Bank of America Practice Solutions
Bank of America
800-649-4202
www.bankofamerica.com/practicesolutions

Extended Payment Plans for Dental Services
Care Credit
800-800-5110  carecredit.com/dental

Paper and Paperless Record Systems
The Dental Record
800-243-4675
dentalrecord.com

Message on Hold
In Touch Practice Communications
877-493-9003
intouchdental.com

Auto appointment reminders
In Touch Practice Communications
877-493-9003
intouchdental.com

OSHA Compliance
Dynamic Dental Safety
(888) 669-8846
(855) OSHA-DDS

Office Data Backup
Insure Backup, Inc.
Contact Barbara Zdimal at 607-222-4790
bzdimal@insurebackup.com

Website and Internet Marketing
Officite
Patrick Durr  800-908-2483 x2322
Pdurr@officite.com

Office Staffing
Dental Hunters, Inc.
Contact Kevin Collins  kevin.dentalhunters.com
www.dentalhunters.com

FOR USE IN YOUR HOME & PRACTICE

Telecommunications solutions
One Communications
603-634-1271 or 603-296-4533
www.onecommunications.com

Credit Cards
Bank of America - Credit Cards
866-438-6262  newcardonline.com
Priority code: VAAGYA

Apparel for Staff
Land’s End Business Outfitters
800-490-6402
ada.landsend.com

Appliance Discounts
Whirlpool
866-808-9274  partners.whirpool.com

Shipping
FedEx  800-636-2377
1800members.com/ada

Computers and Printers
Hewlett – Packard
800-888-4164
Mention ADA

Employee Benefits and Insurance Products
Spring Insurance Group
George Gonser at 617-589-0930 x106
George.Gonser@springgroup.com

FOR YOUR PERSONAL USE

Mercedes Benz
866-628-7232
Ada.org/mercedes