

Winter 2013

Newsletter of the New Hampshire Dental Society

'More to Smile About 2014' Report Charts Improvements in NH's Oral Health Care Landscape

New Hampshire has taken some significant steps to improve oral health through prevention, improved access and additional workforce providers, according to a new report from the New Hampshire Dental Society (NHDS).

The "More to Smile About 2014," report recently released as an update to "Something to Smile About" from 2010 documents improvements in oral health care in the state during the last four years. NHDS' main goals included prevention education, removing barriers to access, supporting current public/partnerships and enhancing the oral health workforce.

"We analyzed changes in oral

health from 2010 until now, to see if our efforts have been successful," said Puneet Kochhar. DMD. New Hampshire Dental Society President. "Improvements have been made and new ini-

> tiatives are underway. The Society is committed to working to find ways to get all New Hampshire residents the oral care they need."

In 2013, New Hampshire was one of only five states to earn an "A" grade in a Pew Center on the States report regarding the use of sealants in preventive oral health care for children. New Hampshire currently has sealant

programs in more than 75

Bank of America Practice Solutions"

percent of its high-risk schools. Another Pew study showed that as of 2013, only one percent of the state's population is considered "underserved," which is a decrease from 4.6 percent in 2011. In an additional study, 75 percent of New Hampshire adults 18 and over reported visiting a dentist in a one-year period.

New Hampshire has made significant strides in adding to the dental workforce. During 2012 and 2013, 133 new dentists were licensed in New Hampshire and are practicing in more than 19 different towns across the state. Two new dental providers were also established through legislation and regulations: Expanded Function Dental Auxiliaries and Certified Public Health Hygienists. These providers are especially helpful in school-based clinics, where they can pro-

Comedy by Tim Sample

Closing Barbecue in Lakeside Tent

'More to Smile About 2014' Continued on Page 7

What's Inside...

Upcoming Schedule	2
Website Login	2
New Hampshire Dental Society Foundation	2
Yankee Dental	3
From the President	4
NHDS Facebook Page	6
The ADA Center for Professional Success	6
Congratulations Dr. Phyllis Wagstaff	6
Lakes Regional Dental Society	6
From the Executive Director	7
NHDS Elections for 2014-2015	7
Upcoming C.E. Programs	8
New Guidelines for Approval of C.E. Programs	8
SAVE-THE DATE April 4, 2014	8
New Members	9
Email Addresses	10
Concord Oral Health Professionals	
Donate Care During Give Kid's A Smile Event	10
Newport Headstart	10
NH-DPAC Supporters	11
Endorsed Vendors/Services	12
VIEW US ONLINE AT WWW.NHDS.ORG	



Rooms are going quickly call: 1-800-622-6455

2014 DUES

Just a reminder that the dues bills for 2014 were mailed in late November and are payable on January 1, 2014. If you have any questions please do not hesitate to call Joanne Dover at 225-5961 or 1-800-244–5961. Time payment plans are available and we do accept checks and MasterCard or Visa.

NEW HAMPSHIRE DENTAL SOCIETY FOUNDATION

The NHDS Foundation, the philanthropic arm of the NH Dental Society, supports the improvement of oral health in our state, offers loans to dental students from New Hampshire and also grants money to these students for educational materials. Annual contributions can be made to the Foundation by paying the voluntary contribution suggested on your dues bill, or by making a tax deductible contribution directly to the NHDS Foundation c/o the NH Dental Society.

WEBSITE LOGIN

Our website has been updated and is filled with current information that is critical to your practice of dentistry today. The web address is www.nhds.org

To login to the Member Section:

Username is your last name plus the last four digits of your ADA number.

Password is your ADA number. Once in you can change your password.

If you have difficulty accessing the Members Only side of the site, please call us at 225-5961.



Upcoming Schedule

(some of the events happening over the next few months)

March 2014

Thursday, March 13, 2014

Manchester Legislative Night — 6:00 p.m. Puritan Backroom in Manchester

Friday, March 14, 2014

CE Program - Mel Hawkins, DDS - "Local Anesthesia: 30+ Years of Hits, Misses and Near Misses" and "Sedation in Dentistry: How-to Applications, Clinical Pharmacology and Controversies" All Day - Grappone Center in Concord.

Friday, March 14, 2014

N.E. Delta Annual Meeting – 12 noon

Friday, March 28 - Sunday, March 30, 2014

New England Dental Leadership Conference Woodstock Inn in Woodstock, VT

April 2014

Friday, April 4, 2014

"New Access Points for Dental Care in NH: How will they Impact your Practice?" — Common Man Inn in Plymouth, NH Go to www.NHDS.org for more details

Thursday, April 10, 2014

NHDS Board of Trustees Meeting — 6:30 p.m. NHDS Office in Concord

May 2014

Thursday May 15 - Saturday, May 17, 2014

NHDS Annual Meeting - "Success in Dentistry" Inn at Church Landing in Meredith, NH Great lineup of speakers!

Granite State Dentist

Published two times annually . Deadlines for submitted articles are June 1 and December 1 of each year. Limit letters to the Editor to 100 words; mail to: Mr. James J. Williamson, 23 South State St., Concord, NH 03301, or you can email them to jwilliamson@nhds.org



President
Puneet Kochhar, DMD
General Practice - Rochester



President-Elect Robert Maguire, DDSGeneral Practice – Wolfeboro



First Vice-President
Peter A. Welnak, DDS
General Practice – Keene



Second Vice-President John P. Ahern, DDSGeneral Practice – Derry



Secretary-Treasurer Glenda C. Reynolds, DDS General Practice — Belmont



Delegate-at-Large Richard J. Rosato, DMD Oral and Maxillofacial Surgery — Concord and Peterborough



Executive Director James J. Williamson Concord

The articles and editorials within GSD are the responsibility of the editors and do not necessarily reflect the official position of the NHDS. The GSD editors reserve the right to edit articles and letters for space purposes.

YANKEE Dental Congress®



Dr. Elizabeth Spindel with her daughter Tori Spindel, a 4th. year dental student at Tufts. Tori will join her Mom in practice after graduation.



Some of the large group who joined us for the NHDS reception at Yankee.



Drs. Neil Hiltunen (L.) and Chris Guiry also had a chance to catch up at Yankee.



Pictured from the left are Drs. Sarah Finne of Hampstead , Derek and Kristine Blackwelder, who reside in Gilford and practice at Winnisquam Dental.



Dr. Laurie Rosato (L.) from Concord and 4th. year Tufts dental student Darcy Neveu from Goffstown talk about Darcy's future plans.



Drs. Andrew and Charles Albee share their wisdom with some of our guest dental students.

From the President ... Puneet Kochhar, DMD

What does the future have in store for you?

I graduated from dental school in 2003. While in school I always heard my faculty say that we were lucky as we would be practicing in the golden age of dentistry. I heard that dentistry would be in demand and the dental economy would be growing in leaps and bounds. The recent events that have transpired in our profession in the state make me wonder if the golden age was so short lived that it was gone in the blink of an eye.

Outside forces and third party interferences are threatening our profession. We need to be prepared and proactive to survive the rapidly changing healthcare landscape.

There has been and will be a deep impact on dentistry in our state by the following:

- 1) Northeast Delta Dental (NEDD) Launching a PPO in New Hampshire a couple of years ago. As a state we had been relatively insulated from the PPO plans so this was a rude glimpse of things to come.
- 2) Mandatory PPO participation by Northeast Delta Dental (NEDD) for the new providers: this was NEDD's business tactic to set up a PPO network and sell PPO plans within the state. This was a clever move on NEDD's behalf as it was easier to make this mandatory for the new providers who had no voice than to force it on the existing premier network. We were told that NEDD had tried to recruit providers in the PPO network and since that did not work they were forced to do this. Whatever the reason may be, the NHDS has no control over NEDD so we had no way of shaping their policies.

I have a new graduate as my associate and I can see how these young colleagues of ours are being squeezed by this Delta policy. These are the people who have enormous student debt and now they are forced to take a 10-15% reduction in their fees; it is sad that we as their senior peers could not protect them from this exploitation. Just to give you a perspective of the NEDD PPO plan; my associate saw one of my patients with a PPO+ plan for a FMX, periodic exam and a prophy. On a charge of \$307 he was reimbursed \$72 less than what I would be reimbursed for the same procedures by the same company because of him being a PPO participant. Worse than this was to explain to the patient why the charges were different in the same office for 2 providers. It was a nightmare. So currently we are in the process of evaluating whether it makes sense for my associate to participate or become a non-participating provider.

- 3) Mid-Level Providers: We all know that PEW has its own agenda, even though it clams to collaborate with stakeholders in the state. It is here with the preconceived notion that New Hampshire's oral health problems will be solved by a mid level provider though in its own research our state is ranked amongst the top few for access to care among kids. New Hampshire has only emergency coverage under Medicaid for adults and whether a dentist provides care or a mid level provider, that fact will not change. In Minnesota where there are a handful of these providers in existence, the patient is charged the same fee irrespective of who delivers care so there is no decrease in cost to deliver care to the patient. This year after year legislative effort by PEW et al to push this legislation through in our state is sucking up our resources, which we could use to improve oral healthcare in our state. I am very happy with this year's outcome of the bill; the Senate in its infinite wisdom voted the dental therapist bill down and instead set up a study commission to evaluate the effect of the EFDA and the certified public health hygienist on the oral health of the state.
- 4) Non Covered Services: In the current conditions having non covered services legislation would have protected us somewhat but this was shot down in the House more because our legislators did not understand the intent of the bill. When the NHDS proposed this legislation, we had NEDD's support on the bill but I think our membership and our legislators need more education on what the ramifications of this bill are. We shall continue our efforts to promote this and may bring it up again sometime in the future. For those who do not understand this, the simple premise of the bill is that if an insurance carrier does not pay for the procedure, then it should not be able to dictate the fee for the procedure.
- 5) Affordable Care Act: This has caused a major upheaval in the healthcare industry. Most people do not understand it. Every state is interpreting it differently. This has led to the introduction of new carriers in states that they were never were in; also medical plans are now offering embedded dental benefits which makes it more confusing for dental offices to interpret benefits and maximums. Most patients on these exchange plans themselves do not understand their own plans.
- 6) Various new types of Insurance Plans in the market: Since until most recently Delta was the only game in town, I shall focus on its plans primarily.

Continued from Page 4

Currently NEDD offers 4 types of plans in NH:

- a) Premier Plans
- b) PPO+
- c) PPO
- d) EPO Plans on the Exchange

The providers in the state are either Premier only or Premier and PPO. A Premier Provider can see all the categories of patients above except EPO. The EPO plans are closed network plans wherein the patient has to see a PPO provider in order to receive dental benefits. Currently if a premier provider sees a PPO patient, the provider can balance bill the patient for the amount that is not covered by the carrier. If you are a Premier and a PPO provider, then if you see a premier plan patient you get reimbursed your premier fee. But if you see a PPO+ or a PPO or an EPO plan patient then you get a PPO fee and you cannot balance bill the patient. The EPO plan, per NEDD, was launched as the ACA exchange product because of the NH Insurance Department's mandate of no balance billing on the exchange products. In our meeting with NEDD management we have been reassured that we all have the common goal to have out of network benefits for the exchange product starting 2015.

There are other PPO+ Delta plans out there (not NEDD plans) which have different benefits depending on the provider the patient might see. So if the patient sees a Premier provider the yearly maximum might be less and so might be the coverage as compared to the patient seeing a PPO provider. So I think this is another way Delta is trying to squeeze the participating providers. I am sure you can understand how much confusion a PPO+ plan will cause in an office that has both a PPO and a Premier provider. I have received quite a few calls from dentists who signed up to be a PPO provider without understanding the ramifications of the PPO+ plans. I would highly recommend that you call NEDD to get all your questions answered or to lodge your complaints.

7) Elimination of the Composite Fee schedule: NEDD has announced that starting 1st Jan. 2015 they would be doing away with the composite fee system of reimbursement and go to a flat fee schedule like other carriers so I feel the premier plan will become a glorified version of the PPO. I personally feel that what set NEDD apart from other carriers was the composite fee rating system and now by taking this apart they have made their network vulnerable. I know numerous dentists who have been loyal to Delta for many years and who are now seeing that after taking the composite fee system down, the Delta plans are no different than other major carriers and are considering becoming participating providers for other carriers.

I understand that NEDD is making business decisions to compete in the market but at the same time it enjoys a not for profit status in our state. I agree that it does for our communities what most dental benefit carriers do not but I wonder, is that enough for it to continue to enjoy that status? This status was accorded to them a long time ago and maybe it is time to take a new look at the Company!

Is the NEDD triangle still valid? I am not that sure!

So we know that change is coming, what can we do to prepare for it?

First of all, stay involved; organized dentistry is one of the stakeholders in our success. It is a sad moment for our society when we cannot find a person who is willing to give up his/her time for our profession to serve as a Second VP. I agree it is a huge commitment but we owe it to our profession. The right time to be involved is today! If we have an apathetic attitude towards our profession then we are the ones who will suffer.

Secondly, the ADA offers contract analysis service; before you sign up for any plans send your contract to the ADA (through the NHDS office) for an analysis. Find some of your peers who participate in those plans and get their feedback.

Thirdly, mentor a young colleague; they will appreciate it. Dental School does not prepare us for the business of dentistry; this we learn when we enter the profession. We can always reach out to a young colleague so they do not have to reinvent the wheel.

In closing, I want to thank you all for giving me this great opportunity to serve our profession. I have thoroughly enjoyed my last 4 years on the board. I have met and learned from some great people and have forged friendships for a lifetime.

Please feel free to reach out to me for any questions or comments.

Sincerely, Puneet Kochhar NHDS President





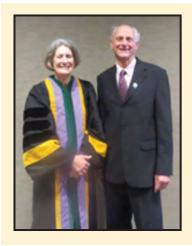
NHDS Facebook Page

The New Hampshire Dental Society has a Facebook page at https://www.facebook.com/SmileNH — and now we need your help to get the word out. All you need do is simply "like" the page, and that will help us to build an audience. We created this page because we wanted to provide a place where our New Hampshire communities can obtain oral health information. The purpose of this page is to communicate and share information about events, news and to share information of interest to the dental profession or the public. So log on, share ideas, and help us make New Hampshire smile!

Quick note from the Board of Dental Examiners

Den 304.02, Permits for Use of General Anesthesia, Deep Sedation and Moderate Sedation

Beginning in 2014, the American Association of Oral and Maxillofacial Surgeons Office Anesthesia Evaluations require capnography for moderate sedation, deep sedation and general anesthesia. See Den 304.02 (b)(3)b.



Congratulations Dr. Phyllis Wagstaff

Dr. Phyllis Wagstaff of North Conway is pictured with ICD Regent Dr. Eliot Paisner after being honored as a Fellow in the ICD in New Orleans. Our congratulations to Phyllis.



Pictured with Senator Andrew Hosmer (second from left) are Dr. Glenda Reynolds, Dr. Kristine Blackwelder and Dr. Derek Blackwelder, members of the Lakes Region Dental Society.

THE ADA CENTER FOR PROFESSIONAL SUCCESS IS LIVE ON THE WEB

and available to help ADA members navigate the challenges of being a dentist.

The Center, located at http://Success.ADA.org is a one-stop shop for dentists who are seeking resources that will help them succeed as dental practitioners and small business owners. This new ADA member benefit will help dentists find solutions to professional

and personal challenges. The website includes everything from tips for choosing a career path to balancing personal and professional lives to planning for retirement.

Take a look at it today!

From the Executive Director ...

I am sure most of us are ready for spring, except for the diehard skiers, and with the coming of daylight savings time there is hope in the air! Not only has it been a cold and snowy winter but it has also been a very busy one for the New Hampshire Dental Society. From late December until a few weeks ago we were very involved in a couple of Legislative issues that carried over from the 2013 Legislative session. The first issue was Senate Bill 169, the Non-Covered Services bill that we introduced in the 2013 session. This was a rather simple bill: if passed it would prohibit an Insurance Company form setting the fees for procedures for which they offered no reimbursement. Seems like a common sense bill, doesn't it? Why should an entity be allowed to control a fee if they have no skin in the game? The bill passed the Senate very easily in 2013 and went over to the House. The House Commerce Committee held a couple of hearings on the bill in the Spring of 2013 and chose to retain the bill and discuss it in the Fall. There actually was no opposition to the bill – NE Delta supported the bill in Hearings and no other Insurance company voiced opposition. The State Insurance Department took a neutral stance but spoke about this bill possibly hurting the consumer and a local advocacy group, Voices for Health, also said they were neutral but testified that dentists did not need this bill as they were the most highly compensated dentists in the country! Who knew that being successful was a bad thing!! The Committee voted to ITL (defeat) the bill and the full House voted defeat January of 2014.

Our second bill of concern was SB 193, which called for the establishment of Dental Hygiene Practitioners in New Hampshire; these would be hygienists with 9-18 months additional training

who could then fill teeth and do "simple" extractions. There was a great deal of support for this bill from the Hygiene Association and many others who saw this as a way to solve "access to care" issues in NH. We worked very hard to defeat this bill as we knew that this bill really would not improve anything in our state. As a result of hard work by many people we were able to turn this bill into a bill that would establish a Commission to study "pathways to oral health in New Hampshire" and does not mention Dental Hygiene Practitioners. This bill was then passed 22-2 by the Senate and will now go to the House later in March or in early April. We will continue to advocate for this bill in the House so that the House passes it without amendment.

So while we were disappointed by our loss of SB 169 and excited by our partial (thus far) passage of SB 193 as amended, we are extremely excited by the response of many of you to our requests to get involved and call your legislators. From all reports we had more dentists calling legislators on these issues than we have ever had – and we want to thank you for that. Grassroots involvement is critical to having our agenda addressed and if we are to continue to be effective in the Legislative arena we need more and more of you to be involved. We have gotten a good start on these two bills – we will work to increase our efforts to keep this activity going as we go through the rest of this Legislative session and move toward the 2014 elections.

Please stay tuned – watch your emails and other alerts we might send out – as only involved and together will we move our oral health agenda forward.

Happy Spring! Jim Williamson

'More to Smile About 2014' Continued from Page 1

vide children with temporary care and preventive care until they can see a dentist.

In 2010, there were only 15 public health clinics serving New Hampshire residents. That number has grown to 17, with two additional clinics under development. Many dental clinics, like Goodwin Community Health in Somersworth, report having excess capacity.

New Hampshire dentists continue to donate hundreds of thousands of dollars in free care and volunteer hours annually, according to a 2012 member survey, and participate in several programs throughout the year. In 2013, more than 45 dentists participated in Give Kids a Smile in February, providing donated care to more than 800 children. Adults on the seacoast also received donated care in February through the Dentists with a Heart program.

The NH Donated Dental Services Program, now called Dental Lifeline Network, was established more than 10 years ago to provide care to residents who are elderly, have disabilities or who have other medical issues and are unable to afford dental treatment. Since the program began, more than 596 residents have received more than \$2.3 million dollars worth of care from New Hampshire dentists. See the full report

at www.NHDS.org

While great progress has been made, there is still work to be done to improve oral health care for all residents. NHDS continues to work with its member dentists, individuals and organizations around the state to build toward 2020 when New Hampshire residents will have even more to smile about.

NHDS Elections for 2014 - 2015

Election of officers is now taking place either by email ballot or by mail. If we have your email address you should have received an email pointing you to a link to vote electronically. If we do not have your email address you should have received a mail ballot to be returned. Other instructions were printed on a postcard that you should have received from us in the last couple of weeks.

For the first time we have not had anybody nominated for the Second Vice-President position, so on the ballots will be a line for write-in candidates. Please write in the name of a person whom you think would be an excellent choice to serve as an officer of the New Hampshire Dental Society.

UPCOMING C.E. PROGRAMS

March 14, 2014

Grappone Conference Center - Concord, NH
"Local Anesthesia: 30+ Years of Hits,
Misses and Near Misses Techniquie and Pharmacology"

"Sedation in Dentistry: How-to Applications, Clinical Pharmacology and Controversies" — Dr. J. Mel Hawkins

> May 15 – 17, 2014 NHDS Annual Meeting Meredith. NH

September 12, 2014

Grappone Conference Center - Concord, NH

"One Day Dental MBA"

— Dr. Howard Farran

November 7, 2014

Grappone Conference Center - Concord, NH
"Implants' Dirty Little Secret"

— Dr. Chandur Wadwani

New Guidelines for Approval of C.E. Programs Sponsored by NHDS Affiliated Groups

The following guidelines will be followed for programs held after July 1, 2014. If you are a Component leader, run a Study Club or sponsor C.E. programs through your office, please note these new guidelines recently approved by the NHDS Board of Trustees. These new guidelines will help us better preserve our ability to be an ADA CERP provider.

- No program may occur either 2 (two) weeks before or after a NHDS CE program, including the Annual Meeting.
- Requests must be made 4 (four) weeks in advance
- Requests made within 4 (four) weeks of the program date will be subject to a \$100 administrative fee.
- Each entity (component, study club, practice, coalition, forum) and/or the NHDS member may receive no more than 10 credits per 12 month period, and only 3 (three) sponsorships within 1 (one) year.
- Each program requires its unique application (using standard application).
- Each program must list topic, learning objectives, place, time, speaker with its application and a list of attendees and a course evaluation completed by at least 50% of the attendees within two weeks after the program.
- Evening programs must have documentation in order to receive more than 1 hour credit.
- The NHDS may send a representative to audit the program at no charge.

SAVE THE DATE

Friday, April 4, 2014 - 8:30am to 4:00pm

Plymouth, New Hampshire

New Access Points for Dental Care Are On the Horizon in New Hampshire: How Will They Impact Your Practice?

New Hampshire dentists, representatives from Federally Qualified Health Centers, and school-based sealant programs are invited to come together to share your experiences in addressing the oral health needs of New Hampshire residents, and to learn about the new dental centers that are part of the federal grant from the Health Resources and Services Administration.

There is no charge to attend, however pre-registration is required.

Register online today by visiting: www.bistatepca.org **Questions?** Contact Claire Hodgman at (603) 228-2830 Ext. 115 CE Credits will be available.

This session is being organized by Bi-State Primary Care Association, the New Hampshire Dental Society and the Oral Health Program within the New Hampshire Division of Public Health Services.

Working Together to Improve the Oral Health of Individuals in New Hampshire.

NEW MEMBERS

Joni Barrows, DDS

400 Lafayette Rd, Hampton General Practice Graduated 1987 Marquette University. Married and lives in Newmarket.

David Chan, DDS

155 Main Dunstable Rd #140, Nashua General Practice Graduated 2010 Tufts Dental School. Married to Dr. Kelly Whelan, who also is a dentist.

Elliott Chiu, DMD

Concord Pediatric Dentistry
16 Foundry St Ste 101, Concord, NH
Specialty-Pediatric Dentistry
Graduated 2011 from Tufts University and earned a
Certificate 2013 from Lutheran Medical Center, RI. Member
of the American Academy of Pediatric Dentistry

Jebediah S. Christy, DDS

342 Winchester St, Keene, NH General Practice

Graduated 2006 from West Virginia University, School of Dentistry. He and his wife, Suzette, make their home in Keene.

Mostafa El-Sherif, DMD, MSCD, PhD.

246 Pleasant St., Concord, NH General Practice

Graduated from Tufts in 1979 and completed his graduate work in Oklahoma and Alexandria.

Jeffrey Fasulo, DDS

60 Main St, Nashua, NH General Practice Graduated Georgetown University, 1986. He and his wife Linda make their home in Merrimack.

Andrea Feather, DDS, MA

Belknap Dental Associates 40 Chestnut St, Dover, NH Specialty: Pediatric Dentistry & Orthodontics

Orthodontics
Graduated 1986 from the University
of CA at Los Angeles, Dual Specialty:
Certificates in Pediatric & Orthodontics

in children's dentistry. Dr Feather was previously adjunct professor at Western University and a former member of California Dental Association.

Gregory Fredette, DMD

311 Route 108, Somersworth, NH General Practice, Goodwin Community Health Graduated 2012 Tufts University. Dr Fredette is originally from Rochester, NH and enjoys cooking, running, photography, & sports.



Lindsey Jackson, DMD

22 Exchange St, Gorham, NH General Practice

Graduated Boston University 2012. Dr. Jackson recently moved to Intervale from Reading MA. She & her boyfriend work in the same dental office and they



have a lab/shepherd mix dog. She enjoys snow shoeing, hiking & skiing.

Paul Johnson, DMD

113 Mammoth Rd Ste 1, Manchester, NH Specialty: Orthodontics

Graduated Boston University in 2008. Dr. Johnson, his wife and 2 sons live in Manchester.

Elizabeth A. Jones, DDS

C/O Army National Guard 718 Smyth Rd., Manchester, NH General Practice

Graduated from University of Michigan, 1979. Previously a member of Nashua Component

Esther Kim, DDS

18 Gonic Rd, Rochester, NH General Practice Graduated from University of Maryland in 2011. Dr. Kim is married and lives in Manchester.

Dorina Kramer, DDS

250 Broad ST, Claremont, NH General Practice

Graduated in 2006 from University of the Pacific. Dr. Kramer makes her home in Claremont as well.

Lindsey Lambalot, DMD

40 S. Mast St., Goffstown, NH General Practice

Graduated in 2012 from Tufts and completed a GPR at the VA Puget Sound Healthcare System in 2013. She lives in Nashua and enjoys skiing, cooking, traveling and spending time with family.

Kenneth Minasian, DMD

15 Broad St., Nashua, NH

General Practice

Graduated from Tufts in 1976 and completed an AEGD with the Navy in 2005. Lives in Londonderry with his wife Meladee.

Christopher Moriarity, DMD

505 West Hollis St Ste 202, Nashua, NH General Practice Graduated from Tufts University in 2012.

Michael Moskowitz, DMD

19D Manchester Rd., Suite 3, Derry, NH General Practice

Graduated in 1998 from UMDNJ and completed an AEGD in the Navy in 1999. He lives in Andover, MA.

Deborah Munoz, DMD

169 So. River Rd, Bedford,NH
Specialty: Prosthodontics
Graduated from University of Connecticut in 2007.
Certificate from Harvard-2010 Prosthodontics MMSc.
She and her husband live in Bedford.

John N. Munsey, DMD

367 RT 120 Ste D, Lebanon, NH General Practice

Graduated from Tufts University in 2012. GPR Certification from University of Vermont in 2013. Dr. Munsey is originally from NY however has been raised as an avid Boston sports fan. He enjoys outdoor activities such as skiing, hiking, snowshoeing. Dr. Munsey lives in Lebanon with his girlfriend who is a pediatric dentist.

Michael Posada, DMD

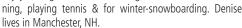
291 Main St, Alton, NH Specialty: Pediatric Dentistry

Graduated from Boston University School of Dental Medicine in 2013. Dr. Posada is originally from Pereira, Colombia and San Jose, Costa Rica. In his free time, he enjoys spending time with his family, playing sports, and learning about computers and electronics.

Denise Tong, DMD

33 Broad St, Nashua,NH General Practice

Graduated from Tufts University of Dental Medicine in May of 2013. Originally from San Francisco, CA , Denise moved to the East Coast for dental school. She enjoys being active in swimming, run-



Timothy M. Wieg, DDS

157 Main St, Plaistow, NH Graduated from Loma Linda University in May of 2010.

Certificate of GPR - June 2011 He & his wife, Jennifer Holiman, live in Plaistow. Although spending most of his time in CA, he moved out here to work for his father-in-law's dental office in Plaistow.



ASSOCIATE MEMBERS

Mark Knott, DDS

32 Pleasant St., Woodstock, VT General Practice

Graduated in 2007 from West Virginia University Dental School. Pursuing FAGD and MAGD certification. Lives in Woodstock with his wife on a small farm and they enjoy sliing, swimming, running, biking and gardening.

Burton L. Rankie, DDS

92 Pine St, N. Conway Specialty: Orthodontics

Current Member of Maine Dental Association. Dr. Rankie enjoys surfing, hiking, cycling, and skiing. He is a native of North Conway. NH.





Dr. Robert Duhaime is pictured above at Newport Head Start this fall "when you so generously helped them out with dental screenings. As you know, Head Start is federally mandated to provide dental screenings for the children they serve, within the first 45 days of enrollment once per year. It has always been so difficult finding dentists that are able to volunteer for this task, especially in Newport and Claremont. I know how much they appreciate and love having you...and Sadie too! Thanks again for all that you do." — From Pam Delahanty, Monadnock Region Dental Hygienist.

Concord Oral Health Professionals Donate Care During Give Kids a Smile Event

Members of the Greater Concord Dental Society donated their time and services during the annual Give Kids a Smile event earlier this month. Seven dentists, two hygienists, three assistants and one other staff member donated nearly \$4,000 in free care to Concord area children.



Pictured is the 2014 dental team. Front row (seated): Dental Assistant Michelle Leavitt (Office of Dr. Laurie Rosato), NHTI Dental Hygiene Student Julie Ellsworth and Dr. Leeann Cote (N.H. Endodontics). Middle row: Dr. Laurie Rosato, Dr. Danielle Hinton (Concord Pediatric Dentistry), Dental Assistant Deb Foster (Suncook Dental), Diane Dant, RDH (Suncook Dental). Back row: Dr. Andrew Albee (Suncook Dental), Michelle Diamond, RDH (Suncook Dental), Dr. Rodney Burdette (Riverview Dental Associates), Dental Assistant Leslie St. Clair (Suncook Dental), Dr. David Bogacz (White Park Dental) and Dr. Charles Albee (Suncook Dental).

EMAIL ADDRESSES

We are sending more information to our members by email now in order to be more efficient and timely and, of course, to save money. We have email addresses for about 650 of our members but we would like to increase that number. We are also not sure that we have the best email address for you in our database. To help us better communicate with you can you do the following:



- If you don't currently receive emails from us can you please send us your email address. Please send to nhds@nhds.org or jwilliamson@nhds.org
- 2. If you would like to change the email address we have for you so that we can have the best one for you, please send that one to the same addresses as above.
- 3. Please change your spam blockers to allow anything from **@nhds.org** to come through to you.

We will not overwhelm you with email but will try to send you information that will keep you informed and help you be more successful in your practice.



The following members have generously contributed to the NH-DPAC through February 24, 2014.

Thank you for your generous support of our ongoing political efforts.

Dr. Alan Haroian Dr. Charles E Albee Dr. Donald P Hudson Dr. Eugene R Piana Dr. Michael Vermette Dr. Tracey M Vest Dr. Austin H Wang Dr. Richard M Farina Dr. David P Gordon Dr. Neil S Hiltunen Dr. David S Ieni Dr. Douglas H Moll Dr. Michael Morley Dr. Richard J Neal, Jr. Dr. John E Perreault Dr. Charles Pipilas Dr. Jon W. Samaha Dr. James P Szlyk Dr. Paul R Brand Dr. Harjeet Brar Dr. Paul M Decker Dr. George T Felt Dr. Rachel L Forbes Dr. William L Gagnon Dr. Ronald Holiman Dr. Everett R Johnson Dr. Daniel F Kana Dr. Dean Kimball Dr. Raymond D Laurion Dr. Mark S Morris Dr. Raymond Orzechowski Dr. Jeffrey W Rodden Dr. AnDr.ew W Rutter Dr. Marian Sawicki Dr. Todd J Sheffler Dr. Stephen C Smith Dr. Matthew B Walsh Dr. Steven R Bengtson Dr. Zane T Broome Dr. Audrey Elliott Dr. Jacqueline L Freese Dr. James B Haas Dr. Geri R Kohn-Hunter Dr. Robert LaRocque Dr. Brian J Mahoney Dr. Janice E Pilon Dr. John J Ahern Dr. John P Ahern Dr. Marshall A Baldassarre Dr. Scott F Bobbitt Dr. Peter M Cerroni Dr. Sylvia A Christian Dr. Arthur E Comolli Dr. Scott Copeland

Dr. Bruce A Cronhardt

Dr. Bryant D Denk

Dr. Cedric H Dustin, III Dr. Luis Englander Dr. Raymond T Finn Jr Dr. Robert A Fremeau Dr. Shauna L Gauthier Dr. Gordon F Geick Dr. Joseph J Hedstrom Dr. Audrey A Herod Dr. Donald Hersey, Jr. Dr. Eric Hirschfeld Dr. Michael J Hochberg Dr. Elizabeth A Jones Dr. Joan H Kimball Dr. Dorina Kramer Dr. Gary Lindner Dr. Rochelle H Lindner Dr. Nikki-Jo Magnifico Dr. Brian T Maguire Dr. Taraneh Mahjoobi Dr. Jeanine M Mc Donald Dr. James M Nash Dr. Julie Nash Dr. Sean E Nichols Dr. Eliot L Paisner Dr. Michael J Paisner Dr. David L Patten Dr. Greg A Perry Dr. James R Rochefort Dr. Craig A Rothenberg Dr. Lisa Gonzalez Singh Dr. Pushpinder D Singh Dr. Bradford C Watterworth Dr. Stefan H Wittner Dr. Erik H Young Dr. David A Bogacz Dr. Louis F Clarizio Dr. Cara Coleman Dr. Donald M Dumais Dr. Kenneth G Edwards Dr. Peter D Griesbach Dr. Roger A Phillips Dr. Glenda C Reynolds Dr. Angel J Torio Dr. Chris T Armen Dr. John W Cook Dr. Karen E Crowley Dr. Fred J Giaimo Dr. Renee L Goodspeed Dr. David Greene Dr. Mark R Harrison

Dr. Ronald J Hrinda

Dr. Puneet Kochhar

Dr. Richard J Kudler

Dr. Adam J Lankford

Dr. Craig J McLaughlin

Dr. Alan D Laioie

Dr. David A Ness Dr. Robert J Perreault Dr. Stephan L Peterson Dr. David B Staples Dr. Stephen C Ura Dr. Aneesa L Al-Khalidi Dr. Derek R Blackwelder Dr. Kristine E Blackwelder Dr. Richard A Calvin Dr. David B Chan Dr. Carolyn Chase Dr. Stuart L Cunningham Dr. William Devaney Dr. Sean P Dr.ower Dr. Douglas Duval Dr. John Echternach Dr. Douglas J Elliott Dr. Richard Hanson Dr. Ashleigh F Jones Dr. Brant C Jones Dr. Donna L Kalil Dr. Nicholas Kanelos Jr Dr. Douglas J Katz Dr. Sarah K Katz Dr. Eric M Katzman Dr. Ramona M L'Heureux Dr. Matthew Leighton Dr. Stephen G Sciarrio Dr. Joseph E Sheehan Dr. Anthony M Storace Dr. John Ver Ploeg Dr. Charles D White Dr. Brian Wicenski Dr. Mary E Wicenski Dr. Blake C Wullbrandt Dr. Terry W Bradigan Dr. Nader Moavenian Dr. John N Munsey Dr. Jason R Raynor Dr. Stephanie L Raynor Dr. Aaron Osofsky Dr. Alpa J Patel Dr. Bharat K Patel Dr. Robert C Sabatelle, Jr Dr. Patrick B Vaughan Dr. Dana N Bartlett Dr. Walter A Buchan Dr. John H Cahill Dr. Jean R Chagnon Dr. Michael Dion Dr. Kimberly A Meyer Dr. Deborah M Munoz Dr. Randall Viola Dr. Judith A Whitcomb

Dr. William A Bilodeau

Dr. Jeffrey N Fasulo

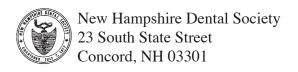
Dr. George Gaillardetz Dr. Matthew J Cielinski Dr. Bruce R Courtney Dr. James P Deleo IV Dr. Joseph F Downing Dr. Michael A Guberman Dr. Deeb Helal Dr. Dennis C Hiller Dr. Stephen F Hoffman Dr. Sheila A Kennedy Dr. Samuel J Lemeris Dr. Jennifer A McConathy Dr. Jeffrey A Medeiros Dr. William A Mehan Dr. Daphnie Mercado Dr. Richard E Vachon Dr. Joseph L Wingate Dr. Stephen E Ananian Dr. Leonard Attisano Dr. Debra M Dunn Dr. Oscar H Greene Dr. Gregory P Gutgsell Dr. James M Holland Dr. Josh Howard Dr. Karin M Lamar Dr. Jody B Low Dr. Craig F McBeth Dr. Joshua T Osofsky Dr. Darren M Phipps Dr. Christiane M Rothwangl Dr. Gerald Smith Dr. Jeffrey R Vachon Dr. Kevin D. Wilson Dr. Stephanie Raynor Dr. Jason R Raynor Dr. Paul Johnson III Dr. Sarah Finne Dr. Robert Herold Dr. Thomas Montemurno Dr. Lisa Slaughter Dr. David Steiner Dr. Jayne Boyd Dr. John Diune Dr. Whitney Goode Dr. Phyllis Wagstaff Dr. Even Diane Shieh Dr. Diane Benoit Dr. Brian Shuman Dr. Emily Van Huekelom Dr. R. Susan Horsley Dr. Julia Barnard Dr. Pamela Baldassarre Dr. Andrea Herold

Dr. Zoe Caulfield

Dr. Aaron Watman

Dr. Rudolph Lantelme

Dr. Mario Abdennour Dr. Patricia Buchan-Timmeny Dr. Brenda Berkal Dr. Ralph Guercio Dr. Joan Kirschner Dr. Hugh Phillis Dr. Stephan Peterson Dr. Walter F Buchan Dr. Louis Clarizo Dr. Darren Phipps Dr. Adam Salem Dr. Antonio Butura Dr. Kenneth Edwards Dr. Rajiv Nanda Dr. Richard Bolduc Dr. Shawn Silva Dr. Oscar Greene. Jr. Dr. Brian Wicenski Dr. Mary Wicenski Dr. Michael Guberman Dr. Mary E Pierce Dr. Joesep Wingate Dr. Daniel DeTolla Dr. Michael Hochberg Dr. Thomas Borbotsina Dr. Robert Maguire Dr. Mark Hochberg Dr. Richard Farina Dr. David Hedstrom Dr. Michael Neal Dr. Jim DeLeo Dr. Daphne Mercado Dr. Mark Abel Dr. Roger England Dr. Deborah DeBeradinis Dr. E. Diane Shieh Dr. Paul Pasternack Dr. Judith Whitcomb Dr. Luis Englander Dr. Paul Shoenbeck Dr. William Dobbin Dr. Archana Sharna Dr. Richard Vachon Dr. Bruce Courtney Dr. Stephen Smith Dr. Philip Mansour Dr. Nina Casaverde Dr. John B. Kenison Dr. Joseph Cariello Dr. H. J. Ludington, III Dr. Stephen Langlois Dr. Birgitte Hastings



Non Profit Org. U.S. Postage

PAID

Concord, NH Permit No. 1138

ENDORSED VENDORS AND/OR SERVICES

(Your use of these vendors and services will benefit you as well as the NHDS.)

FOR USE IN YOUR PRACTICE

Complete Payroll Services

Checkmate Payroll Services, Inc. 1-877-644-2004 checkmate-payroll.com OR SurePayroll 866-535-3592 Surepayroll.com/ada

Professional Protector Plan for Dentists

Davis and Towle Insurance Group Shelley Phaneuf 603-225-6611 Dentists@DavisTowle.com

Medical Waste Pickup

EnvironBusiness, Inc. (EBI) Kevin McManus @ 800-786-2346 x1835 or 781-254-5727

Credit Card Processing

Heartland Payment Systems
888-458-9712 anne.mellin@e-hps.com
heartlandpaymentsystems.com
OR
Elavon
866-348-6826

Amalgam Separators

Solmetex 800-216-5505 or 508-393-5115 www.solmeteX.com

Practice Financing

Bank of America Practice Solutions

Bank of America

800-649-4202

www.bankofamerica.com/practicesolutions

Extended Payment Plans for Dental Services

Care Credit 800-800-5110 carecredit.com/dental

Paper and Paperless Record Systems

The Dental Record 800-243-4675 dentalrecord.com

Message on Hold

In Touch Practice Communications 877-493-9003 intouchdental.com

Auto appointment reminders

In Touch Practice Communications 877-493-9003 intouchdental.com

OSHA Compliance

Dynamic Dental Safety (888) 669-8846 (855) OSHA-DDS

Office Data Backup

Insure Backup, Inc.
Contact Kevin Farrell at 603-845-3642
kfarrell@insurebackup.com

Website and Internet Marketing

Officite
Patrick Durr 800-908-2483 x2322
Pdurr@officite.com

FOR YOUR PERSONAL USE

Mercedes Benz

866-628-7232 Ada.org/mercedes

FOR USE IN YOUR HOME & PRACTICE

Telecommunications solutions

One Communications 603-634-1271 or 603-296-4533 www.onecommunications.com

Credit Cards

Bank of America- Credit Cards 866-438-6262 newcardonline.com Priority code: VAAGYA

Apparel for Staff

Land's End Business Outfitters 800-490-6402 ada.landsend.com

Appliance Discounts

Whirlpool

866-808-9274 partners.whirpool.com

Shipping

FedEx 800-636-2377 1800members.com/ada

Computers and Printers

Hewlett – Packard 800-888-4164 Mention ADA

Employee Benefits and Insurance Products

Spring Insurance Group George Gonser at 617-589-0930 x106 George.Gonser@springgroup.com