New Hampshire Dental Society Elects 2014-15 Officers

The New Hampshire Dental Society (NHDS) recently installed new officers during our annual meeting at Church Landing in Meredith, NH. Robert M. Maguire, DDS was elected President of the NHDS. Rob is a dentist in Wolfeboro, where he has practiced since 1990. After earning his DDS in 1984 from Georgetown University School of Dentistry, he served as a Naval dental officer from 1984-87. He also led the Lakes Region component of NHDS as president in 1992 and 2009. He currently enjoys treating patients of all ages and is focused on preventive care.

“I look forward to serving the Society by continuing to promote dentistry and represent our state’s member dentists,” Maguire said. “I look forward to being part of a team that continues to speak on legislative, regulatory and dental issues involving the public.”

Also installed were: Dr. Peter Welnak of Keene as President-Elect; Dr. John P. Ahern from Derry as First Vice-President; Dr. Paul Thompson of Manchester as Second Vice-President; Dr. Glenda Reynolds of New Hampton as Secretary/Treasurer and Dr. Richard Rosato of Concord as Delegate-At-Large.

NHDS Foundation Recognizes the Late ‘Dr. Z’ with Memorial Award

At our recent annual meeting at Church Landing in Meredith, the late Charles Zumbrunnen, DDS was awarded the Charles T. Lambrukos, DMD Memorial Award. Dr. Zumbrunnen was recognized for his continued dedication to the oral health needs of underserved people in New Hampshire.

Dr. Zumbrunnen, who worked for many years as the head of the State of New Hampshire Bureau of Oral Health, passed away after a long illness only days before the award ceremony. Dr. Zumbrunnen’s wife, Dr. Carole Palmer, graciously accepted the Charles T. Lambrukos Award on his behalf.

Dr. Zumbrunnen, or “Dr. Z” as he was fondly known, was chief dentist for the state from 1964 until his retirement in 1990. In this capacity, he developed and managed all of the public health dental programs throughout the state and worked on legislation to improve the oral health of New Hampshire citizens. For many years, he also served as Secretary to the Board of Dental Examiners, overseeing the licensing of the state’s oral health professionals.

The Charles Lambrukos Award is the highest award of distinction from the New Hampshire Dental Society Foundation, the philanthropic arm of the Society.

New Hampshire Dental Society Recognizes Dr. Arthur Comolli for Outstanding Service in Dentistry

During our recent annual meeting at Church Landing in Meredith, the New Hampshire Dental Society recognized Dr. Arthur Comolli with the prestigious MacRury Award. This is the Society’s highest award of merit for outstanding contributions in dentistry.

Dr. Comolli practiced in Nashua for many years, where he helped mentor many incoming dentists and served as president of the Society’s Nashua Component. In addition to serving his local community, he led the NHDS as president, was active on several committees and was a member of the American Dental Association’s Council on Ethics, Bylaws and Judicial Affairs.

The MacRury award recognizes individuals who not only contribute to the profession of dentistry, but who are active in the Society, participate in dental education programs, serve their communities, mentor others and are admired by colleagues. Dr. Comolli was nominated by his peers for meeting all of these requirements and being an active contributor to his local dental community and the profession as a whole.
UPCOMING SCHEDULE

August

Tuesday, August 26, 2014
Executive Committee Meeting - 5:30 p.m.
NHDS Office in Concord

September

Thursday, September 6, 2014
Manchester Component Presidential Visit
6:00 p.m.

Monday, September 8, 2014
NHDS Foundation Board Meeting
6:00 p.m. - NHDS Office in Concord

Wednesday, September 10, 2014
Lakes Region Component Presidential Visit
6:00 p.m.

Thursday, September 11, 2014
NHDS Board of Trustees Meeting
6:30 p.m. NHDS Office in Concord

Friday, September 12, 2014
All Day CE Program - Howard Farran, DDS, MBA “Dr. Farran’s One-Day Dental MBA”
8:30 a.m. - Grappone Conference Center, Concord - See www.nhds.org for registration information

Monday, September 15, 2014
Nashua Component Presidential Visit
6:00 p.m.

Tuesday, September 16, 2014
Greater Southeast Component Presidential Visit - 6:00 p.m.

Wednesday, September 17, 2014
Concord Component Presidential Visit 6:00 p.m.

Wednesday, September 24, 2014
North Country Component Presidential Visit 6:00 p.m.

October

Wednesday, October 1, 2014
Grafton-Sullivan Component Presidential Visit - 6:00 p.m.

Friday, October 3, 2014
All Day - New England Rural Health Roundtable Oral Health Symposium
Westford Regency, Westford, MA

Friday, October 10, 2014 -
Tuesday, October 14, 2014
ADA House of Delegates - San Antonio, TX

Friday, October 17, 2014
All Day - New Hampshire Oral Health Coalition Oral Health Forum
Holiday Inn, Concord

Thursday, Oct 23, 2014
Salem Component Presidential Visit
6:00 p.m.

November

Thursday, November 6, 2014
Monadnock Component Presidential Visit
6:00 p.m.

Friday, November 7, 2014
All Day CE Program - Dr. Chandur Wadhwani - “Implants’ Dirty Little Secret”
Grappone Conference Center, Concord

Thursday, November 13, 2014
NHDS Board of Trustees Meeting
6:30 p.m. - NHDS Office in Concord

Friday, November 21, 2014
NHDS Foundation
CE Program - “Diabetes and Oral Health”
8:30 a.m. - 12:00 noon
Red River Theatre, Concord
WATCH FOR DETAILS...

December

Wednesday, December 10, 2014
Executive Committee Meeting - 6:00 p.m.
NHDS Office, Concord

WEBSITE LOGIN

Our website has been updated and is filled with current information that is critical to your practice of dentistry today. The web address is www.nhds.org

To login to the Member Section:
Username is your last name plus the last four digits of your ADA number.
Password is your ADA number. Once in you can change your password.
If you have difficulty accessing the Members Only side of the site, please call us at 225-5961.

NHDS Officers

President
Robert Maguire, DDS
General Practice – Wolfeboro

President-Elect
Peter A. Welnak, DDS
General Practice – Keene

First Vice-President
John P. Ahern, DDS
General Practice – Derry

Second Vice-President
Paul Thompson, DDS
General Practice – Manchester

Secretary-Treasurer
Glenda C. Reynolds, DDS
General Practice – New Hampshire

Delegate-at-Large
Richard J. Rosato, DMD
Oral and Maxillofacial Surgery – Concord and Peterborough

Executive Director
James J. Williamson
Concord

The articles and editorials within GSD are the responsibility of the editors and do not necessarily reflect the official position of the NHDS. The GSD editors reserve the right to edit articles and letters for space purposes.

Published two times annually. Deadlines for submitted articles are June 1 and December 1 of each year. Limit letters to the Editor to 100 words; mail to: Mr. James J. Williamson, 23 South State St., Concord, NH 03301, or you can email them to jwilliamson@nhds.org
Greetings from the New Hampshire Dental Society. I am honored to be part of this organization and serve as your president. We are the only organization in the state that advocates for the practice of dentistry and for the oral health our citizens. Our organization was chartered in 1877; 137 years ago and we are still going strong. At the component and state levels, we have over 100 dentists volunteering to serve our Society and our profession.

So where might you fit in? Whether you are young or old, working or retired, we need you. I encourage you to get involved. We have numerous Councils such as: Governmental Affairs, Budget and Finance, Membership, and Continuing Education. For the newly practicing dentists, seek out the members of the New Dentist Committee. They host events throughout the year; they have a blast together, and have developed a great network.

I have been a member of the NHDS for 30 years. I started my membership in 1984 while serving as a Navy dentist. In 1987, I left the Navy to practice in Nashua with Dr. Arthur Comolli. Dr. Comolli was an active member of our society, serving as president both at the component and the state level. He took me to my first meeting held at the Nashua Country Club. The meetings were always fun. At those meetings, I was able to meet many of my greater Nashua colleagues and those friendships continue to this day.

Over the years, I’ve learned a lot being involved with the Society. Here’s a fact: there are a lot of “smart” people volunteering on our behalf. I’ve seen them continually tackle tough issues like the recent dental therapist bill. Whether it involved meeting with or giving presentations to the NH Senators and Representatives or testifying at the State House, they worked tirelessly for the profession and for all of us.

For this upcoming year, I have four goals that I would like to see accomplished. First, we need to increase our membership. The issues we face today and will continue to face in the future such as mid-level providers and third party intrusion won’t be going away. It will take a team to protect the quality of care we give our patients and our profession. We need to be united and we need to be a team.

Secondly, my efforts will always be on communicating with all of you and I ask you to do the same with me. I want to know, “What are your needs?” and “What are the problems you are facing?” Speak to your Trustee or your Component President. Together we will get the job done.

Third, I would like to see us develop stronger relationships with our legislators by reaching out to them. They are the decision makers and they want to hear from us. I encourage a “grassroots” approach. Find out who your state legislators are and meet them for coffee. Get to know them personally.

And lastly, I would like to see each Component collectively engage in a volunteer project to help the underserved in your region. Whether it’s involvement with “Give Kids a Smile” or “Doctors with a Heart” give back to your community. Not only is it the right thing to do, it creates for the public a positive light for dentistry. Let us demonstrate to our legislators and the public the care we have for our citizens.

Again, it is a privilege to represent all of you. I promise to communicate openly and clearly, to work hard to meet your needs, and to do what I can to help prosper and preserve the profession we all love and enjoy. Have a great summer.
In My Opinion

By Puneet Kochhar, DMD
Rochester, NH

In 1966 a group of dentists came together to form the New Hampshire Dental Service Corporation which evolved into the entity we know today as NorthEast Delta Dental.

My mentor, Dr. Raymond Laurion, was one of the members of that group and was a director on the first board of the corporation. In light of the recent changes in NorthEast Delta Dental’s Policies I thought I would ask Ray how his experience had been with NEDD all these years.

According to Ray, the reason the dentists set out to form this corporation in New Hampshire was to be able to have a say in their future. They had not imagined that corporation to transform into the company it is today. When this corporation was initially set up, the majority of board members were dentists, which over the years changed. The dentists in the initial years also agreed to give up up to 5% of their compensation from Delta so as to build the company up. In fact I think if you look at your contracts, most of the participating providers still have that clause. This has been deleted from the new contracts effective 1st Jan. 2015, which all the participating providers have received.

In my discussion with Ray I learned that though he did not agree with all of Delta’s policies, he had always been able to work with the company. He stated that he had always felt that NEDD was easier to get along and deal with, than the other carriers in the region.

I also called some present and past Delta board members to see what their thoughts were about NEDD. I got some good and some bad but the common factor that emerged from my conversations was that compared to the other insurance carriers NEDD was an easier company to deal with.

I am not sure where the bar should be set to measure our experience with a carrier but one thing I can vouch for is accessibility. Whenever I have had a question or concern and reached out to Tom Raffio, he has always been available and has always responded right away. I don’t think we have the luxury of having the CEO of any other major dental carrier in the state responding personally.

That being said, what is the purpose of my writing this article???

The purpose is to update my colleagues who have called the NHDS with numerous questions and concerns.

NEDD launched the PPO plan because of market pressures and because some of us started accepting their competitor’s PPO plans. According to NHDS’s executive committee and NEDD management’s conversations, their goal was to have at least the same number of participating providers in the PPO network as their competitor. Per the management at NEDD, initially they tried to recruit the dentists who were already participating in other PPO plans and when they were unsuccessful they resorted to the mandatory PPO participation policy.

I don’t know how many dentists had been recruited in the PPO network before instituting the mandatory PPO participation policy but I do know that by the end of 2012 NEDD had 56 more dentists in the PPO network than their largest competitor. So they met their goal in 2012 but the mandatory participation policy continued.

I understood the reason behind the launch of the PPO plans but definitely did not agree with the mandatory PPO participation policy. I think it was unfair to have this policy especially for our younger colleagues who graduate today with such huge debt.

Last year we had a new dentist, Dr. Michael Ambra, join our practice and per NEDD policy he became a participating PPO provider. I am sure all of you would understand the billing nightmare we faced with 3 premiere and 1 PPO provider in the office. Then I found out that NEDD understood that the retiring dentists’ practices were devalued by the mandatory PPO participation policy and so the management was open to the idea of transferring the retiring dentist’s premiere status to the new dentist and vice versa. I called NEDD to have that policy apply in our new dentist’s case but per their decision our associate did not qualify for this consideration.

Just recently I heard that a new dentist had been granted a waiver from being a PPO provider based just on a commitment to bring on a PPO specialist in the future.

While I am happy that there is flexibility in the mandatory PPO participation policy, I think because there was no clear-cut communication about the exceptions that can be made, it cast a shadow on the reason for the waiver.

It felt like this was some kind of a secret policy or a personal favor granted. Some of the dentists I know called the dentist board members on NEDD to find out more about this policy but to our surprise none of the board members we spoke to were aware of this policy and the exception made, so that cast a further doubt on the reason for the waiver.

This recent event caused an uproar in the dental community because some of us felt that this waiver gave the dentist (receiving the waiver) an undue business advantage over the others who were forced to participate in the PPO network and it lowered our confidence in NEDD’s policies and business practices. The NHDS President, Dr. Rob Maguire, conveyed these thoughts to the NEDD CEO Tom Raffio and he agreed that he could have done a better job communicating the flexibilities that existed in the PPO policies but according to him this was a business decision he made and that this flexibility existed for other dentists too.

It is sad that the laws let insurance carriers share information and dictate policies on the participating providers but if those providers share information, it is called “Collusion”. I am sure we all could play ball if it was a level playing field.

These recent events raise the following questions:

1. When our associate was refused the option to swap premiere status last year, why were we not informed of the option of committing to hiring a PPO provider in the future in order for him to get a premiere status? (Maybe the policy was not in place last year or maybe the policy applied only to specialists: either way, this should be clarified for future situations.)

2. Because of the changing landscape and change in NEDD’s policies, should it continue to enjoy a not for profit status? What makes NEDD qualify for a not for profit status and why should it be treated differently than other insurance carriers?

3. Why would a not for profit organization have almost $90 million in reserves? Recently I along with the other executive committee members have received phone calls from our peers to lodge a complaint or suggest a course of action. I would highly recommend that you call NEDD to lodge your complaint as
UPCOMING C.E. PROGRAMS

September 12, 2014
Grappone Conference Center, Concord NH
“One Day Dental MBA”
Howard Farran, DDS, MBA

November 7, 2014
Grappone Conference Center, Concord NH
“Implant’s Dirty Little Secret”
Chandur Wadhwani, DDS, MSD

January 29-31, 2015
Boston, MA
Yankee Dental Meeting

March 13, 2015
Grappone Conference Center, Concord NH
“Medical Dental Connection”
Bart Johnson, DDS

May 14-15, 2015
Meredith, NH
NHDS Annual Meeting

New 2 Day Format to include...
Dr. Hal Crossley  |  Dr. Marko Vujicic – ADA
Ms. Shannon Pace Brinker  |  Programs on Dental Transitions and other topics to be announced.

NHDS Foundation Grant Awards – 2014

Greater Derry Oral Health Collaborative Corp. — $2500

Funds from NH Dental Society Foundation will be used to leverage more funding for delivery of the program to new students. The funds will be used to pay for supplies, education, and development activities.

Goodwin Community Health Center — $2500

This proposed project will use NHDS funding as a match to GCH funds to acquire an intraoral camera to be used by the dental staff in conducting customized oral health patient education for dental patients, especially for those uninsured patients who do not receive regular dental care.

In My Opinion continued from page 4

the NHDS has no say in NEDD practices and policies.

The suggestions that have come for the course of action the NHDS should take are:
1. Lodge a complaint with the NH Insurance Department
2. Take a legal course of action against NEDD
3. NHDS break all professional ties with NEDD

While I think all options should be considered, I don’t think it is in anybody’s best interests to go through a long legal battle. At the most a win for either side would just satisfy some egos but would not change the current state of affairs.

I think a face to face meeting of the NHDS leadership with NEDD management could lead to better and more positive results. We should find out if there are any other flexibilities in the PPO policies that we are not aware of or if there are any flexibilities that can be created which could be a win-win for both parties.

NHDS is not an organization that is anti - insurance or anti - Delta etc. It is an organization that is pro dentist and I think our policies going forward should make that very clear. We are the only voice for our profession and in this big storm of healthcare reform and insurance changes our voices might drown. We need to prioritize our agenda and adjust budget allocations to achieve that. If we cannot deliver what our membership wants, we will cease to exist.

So stay involved, stay committed to our cause... This is a race for relevance!!!

NHDS Facebook Page

The New Hampshire Dental Society has a Facebook page at https://www.facebook.com/SmileNH — and now we need your help to get the word out. All you need do is simply “like” the page, and that will help us to build an audience. We created this page because we wanted to provide a place where our New Hampshire communities can obtain oral health information. The purpose of this page is to communicate and share information about events, news and to share information of interest to the dental profession or the public. So log on, share ideas, and help us make New Hampshire smile!
2014 Annual Meeting Snapshots

NHDS Continuing Education Program

In this seminar, Dr. Farran shares his proven techniques to increase your productivity and build your business.

Friday, September 12, 2014
Grappone Center Concord

Howard Farran
DDS, MBA

Dr. Howard Farran is one of the most forward-thinking, cutting-edge dentists in the world. Come and enjoy his fast-paced, straight-from-the-hip, politically incorrect, exhilarating style while you learn more in one lecture than you ever thought possible.

LEARNING OBJECTIVES:
After participating in this program you will:
• be able to build a remarkable dental office that will make a difference in your community.
• be able to get twice as much done in half the time while reducing your stress.
• understand how to learn and commit to operations & logistics instead of chaos and guesswork.
• see how going digital can dramatically increase your case acceptance.

Register Online! www.NHDS.org

INSURANCE ENDORSEMENTS
The NHDS currently endorses two Insurance agencies for most of your insurance needs:

Davis and Towle – for your Professional Liability and Workmen’s Comp. Insurance. The contact person there is Shelley Phaneuf and she can be reached at 603-225-6611. Frank L’Hommadieu is no longer with Davis and Towle.

Spring Insurance Group – for Health Insurance and other employee benefits. Please call George Gonser at 617-589-0930 X106.

New Hampshire Board of Dental Examiners has Proposed Changes to Its Administrative Rules
The New Hampshire Board of Dental Examiners has proposed changes to its administrative rules which would change the requirement of CPR to BLS-HCP (Basic Life Support for Health Care Providers).

If this change is approved, there are two methods of BLS for healthcare providers.

BLS-HCP is the four hour training course with one and two rescuer CPR, adult and child CPR, and bag-mask ventilation in its curriculum.

Heartcode is an on-line BLS course with an e-learning interactive component which is self-directed, but there must also be participation in a hands-on skills session with an AHA certified instructor to achieve certification. This also includes one and two rescuer CPR, adult and child CPR and Bag-mask ventilation.

It is important to periodically check the Board’s website at www.nh.gov/dental for any changes to statutes and administrative rules.

New Hampshire Board of Dental Examiners has Proposed Changes to Its Administrative Rules

The NHDS currently endorses two Insurance agencies for most of your insurance needs:

Davis and Towle – for your Professional Liability and Workmen’s Comp. Insurance. The contact person there is Shelley Phaneuf and she can be reached at 603-225-6611. Frank L’Hommadieu is no longer with Davis and Towle.

Spring Insurance Group – for Health Insurance and other employee benefits. Please call George Gonser at 617-589-0930 X106.

New Hampshire Board of Dental Examiners has Proposed Changes to Its Administrative Rules
The New Hampshire Board of Dental Examiners has proposed changes to its administrative rules which would change the requirement of CPR to BLS-HCP (Basic Life Support for Health Care Providers).

If this change is approved, there are two methods of BLS for healthcare providers.

BLS-HCP is the four hour training course with one and two rescuer CPR, adult and child CPR, and bag-mask ventilation in its curriculum.

Heartcode is an on-line BLS course with an e-learning interactive component which is self-directed, but there must also be participation in a hands-on skills session with an AHA certified instructor to achieve certification. This also includes one and two rescuer CPR, adult and child CPR and Bag-mask ventilation.

It is important to periodically check the Board’s website at www.nh.gov/dental for any changes to statutes and administrative rules.
Prescription Monitoring Program Coming to New Hampshire

Prescription drug abuse and diversion is an enormous problem in our state and is closely linked to the current epidemic of heroin abuse and its associated overdose deaths. In June 2012, Governor John Lynch signed into law a bill establishing a Controlled Substance Prescription Monitoring Program (PMP) for the State of New Hampshire. This made NH the 49th state with such a program. This program will coordinate controlled substance prescription records from all of the State’s pharmacies into one online location for providers and pharmacies to consult before they write or dispense controlled substance prescriptions. This program will assist our state’s providers and dispensers in recognizing those patients with addiction problems.

Registration with the PMP will be mandatory; however, usage of the PMP will be optional but highly encouraged. Identifying which of your patients are addicted or abusing these medications will assist you in appropriately prescribing and allow you to direct them for proper treatment.

The program will be housed at the Board of Pharmacy, which recently hired Michelle Ricco Jonas as the PMP Program Manager. Michelle previously worked for the NH Department of Health and Human Services and comes to the program with a wealth of experience in addiction issues. Health Information Designs (HID), an Alabama firm, has been selected as the vendor for collating the prescription data from the State’s pharmacies and making that data available to prescribers and dispensers. Our sister states of Vermont and Maine also contract with HID. The program is scheduled to go “live” in the fall of 2014.

Developing this program has proven to be a complex and time-consuming venture; however, the PMP Advisory Council is confident that it will ultimately pay huge dividends. The next critical step in the implementation phase of this program is the educating of our state’s prescribers and dispensers. To that end, your New Hampshire Dental Society Foundation has approved a grant for educating our members about the program, its utilization and strategies for handling abusers when they present to your offices.

If your component society or study club would be interested in a presentation relative to this important program, please contact the NHDS Office. The program will cover two topics: 1. the PMP and 2. 10 Ways to Lose Your Dental License.

Chuck Albee, DMD, Member, NH PMP Advisory Council, President, NH Board of Dental Examiners.

Congratulations to Dr. George Felt of Meredith

The American Board of General Dentistry is pleased to announce that George T. Felt, DDS, MAGD of Meredith, NH has passed his board exams and is now a Board Certified General Dentist. Board Certification signifies the pinnacle of achievement in general dentistry. In attaining board certification, a dentist demonstrates a commitment to providing the best possible patient care through a lifetime of dedication to his or her continuing education.

“On behalf of the American Board of General Dentistry, I would like to congratulate you on passing the 2014 ABGD Oral Examination. As such, you have now successfully achieved the status of Board Certification. This is a significant professional achievement and each member of the Board congratulates your effort,” said Nicholas J. Miniotis, DDS, MAGD, ABGD, President, ABGD.

The requirements for Board Certification include successful completion of a post-doctoral residency in general dentistry (GPR), or successful completion of the requirements for the Master Certificate from the Academy of General Dentistry. Dr. Felt met both of these requirements. Upon completion of the educational requirements, the dentist must then pass a written examination. Finally, one must demonstrate an understanding and deep knowledge of all phases of dentistry by undertaking a demanding Oral Examination in which all areas of the profession are considered. Only on completion of all of these challenges is the dentist awarded Board Certification.

Currently only 1 percent of general dentists have achieved this prestigious Board Certification status. Continued enjoyment of this status requires the dentist to complete at least 125 hours of continuing education every five years. This gives patients confidence that a board certified dentist remains current in the dental profession. Dr. Felt has more than 2000 hours of continuing education since graduation from dental school, and he says that he enjoys learning and looks forward to more of the same in years to come. He is at present the only dentist known to be qualified by education as a specialist in periodontics in addition to being qualified as a Board Certified general dentist. Dr. Felt currently practices dentistry in Meredith, NH at “Meredith Dental.”

Successful completion of the board process is a prestigious recognition of extensive knowledge in comprehensive dental care that only a select handful in the profession ever achieve. Board certification recognizes great ability, knowledge, pride, and accomplishment in the complex area of general dentistry. For more information about the American Board of General Dentistry please visit www.ABGD.org.
NYU’s Niederman Teaches Caries Stabilization Course

On June 6, 2014, NHTI, Concord’s Community College, offered its first-ever Caries Stabilization course, with lead instructor Richard Niederman, DMD, Chair of the Department of Epidemiology and Health Promotion, College of Dentistry, New York University, and Director of the NYU Center for Evidence-Based Dentistry. The class was sponsored in part by the New Hampshire Dental Society Foundation, GC America and SDI (North America).

Caries Stabilization is a required course for those seeking to become NH Certified Public Health Dental Hygienists (CPHDH) under recently-established Board of Dental Examiners (BODE) regulations. The class is required of all CPHDH candidates, even those already holding bachelor’s or master’s degrees. NHTI is the only institution in New Hampshire currently offering the class.

Of the 26 students attending the June 6 class, ten were completing their final requirement for CPHDH qualification. They will become the first Certified Public Health Dental Hygienists in the state.

The Caries Stabilization class is one of seven courses being offered by NHTI as part of the Dental Public Health Course Series, designed in collaboration with the NH Division of Public Health Services to meet the course requirements set forth by the BODE for CPHDH qualification. More courses will be offered in the fall. For more information visit https://www.nhti.edu/business-training/dental-continuing-education.

NHTI, Concord’s Community College, is a fully accredited, public community college serving students, businesses and the community by providing excellent academic, technical and professional education. NHTI offers over 65 academic programs to more than 4,500 students. NHTI is a member of the Community College System of New Hampshire.

Boston Convention & Exhibition Center

2015 BEYOND EXPECTATIONS

THE 360 EXPERIENCE
Join Edwin McDonald, DDS, Douglas Lambert, DDS, Theresa Johnson, RDH, and Lois Banta for a unique CE event for the entire dental team. Topics to include: embracing new materials and technologies; intra-office communication; case acceptance skills; and restorative dentistry.

SPEAR EDUCATION
Two of the premier Spear educators, Drs. Gary DeWood and Steve Ratcliff, will be holding lectures “Occlusal Risks and Solutions” and “Making Complex Cases Simple,” as well as a hands-on experience with “Treatment Planning and Equilibration.”

CONNIE PODESTA
Back by popular demand! Don’t miss this powerful presentation on the value of relationships and communication with “Life Would Be Easy If It Weren’t for Other People!”

AADOM DAY @ YDC
A full day of learning catered to the Office Manager. Don’t miss out on “The Marketing Experience - Common Sense, Not Rocket Science!”

CONNECT WITH US  
yankeedental.com | 877-515-9071
New Members

Stephen J. Butterfield, DMD
Ahern, Nichols, Ahern, Hersey & Butterfield Family Dentistry, 30 Pinkerton St., Derry, NH. Graduated University of CT in 2004, and did a GPR at Hartford Hospital. He resides in Wakefield, MA with his spouse, Gloria.

Shih-Mel J. Chiang, DDS

Robert T. Christ, DMD
50 Derry Street, Hudson. Graduated from Tufts in 1977. He and his wife make their home in Hudson.

Bradley B. Field, DDS

John J. Girald, DMD
Santavicca Dental Professionals, 367 Rte 120, Lebanon, NH. Graduated in 1977 from Fairleigh Dickinson. Formerly from CT, Dr. Girald and his wife now reside in Newbury.

Gary J. Hammond, DDS

Keith C. Kealey, DMD
Upper Valley Oral Surgery, 16 Airport Rd., West Lebanon. Graduated in 1998 from Fairleigh Dickinson University, received an Orthopedics Certificate in 2000. Dr. Kealey and his wife make their home in VT.

James Kiehl, DMD

Christopher A. King, DMD
Great Bay Oral Surgery, 259 Route 108, Somersworth. Graduated from University of CT School of Dental Medicine in 2008 and received his Oral Surgery Certificate in 2012. Dr. King and his wife Liza, a General Dentist in Dover, live in Portsmouth with their twins.

Liza A. King, DMD
400 Central Ave, Dover. Graduated in 2007 from University of Connecticut and received an AEGD Certificate in 2008 from UConn Health Center.

Heidi Lindner Kurland, DMD
Lindner Dental, 72 S. River RD, Bedford. Graduated from Tufts University in 2013. Dr. Kurland and her husband make their home in Boston.

Ashley Leavell, DMD
Graduated in 2012 from Tufts University. In 2014, she completed an advanced program in Endodontics. Dr. Leavell and her husband, who is also a dentist, reside in Manchester.

Praveen Mandera, DMD
2626 Brown Ave, Manchester. Graduated from Boston University in 2008. Dr. Mandera and his wife make their home in Nashua.

Eileen M. Saunders, DMD
Montshire Endodontics, 367 Route 120, Suite B3, Lebanon. Graduated from University of Maryland in 2000 and received a certificate in Endodontics in 2007 from University of Southern California. Dr. Meyers and his wife reside in Etna.

Young-Chan Park, DMD
Aspen Dental, 1600 Woodberry Avenue, Portsmouth, NH. Graduated from Boston University in 2003. Dr. Park and spouse, Jinah Seo, live in North Andover, MA.

Amanda Smith, DMD, MPH
Family Dental Care of Milford, 154 Elm Street, Milford. Graduated from University of Louisville Dental School. Dr. Smith, her husband and her daughter are happy to be settling in and joining a wonderful community.

Sopana Hem, DMD
Bedford Dental Care, 207 Meetinghouse Road, Bedford. Graduated in 2008 from Tufts and received a certificate in Prosthodontics in 2012. Currently member of the Massachusetts Dental Society, Dr. Hem resides in East Boston, MA.

Amanda Smith, DMD, MPH
Family Dental Care of Milford, 154 Elm Street, Milford. Graduated from University of Louisville Dental School. Dr. Smith, her husband and her daughter are happy to be settling in and joining a wonderful community.

Student Member

Jillian L. Albee
Pembroke, NH. Currently an RDH. Attending Indiana University School of Dentistry; will graduate in 2018. Jillian loves cats and participates in CrossFit.

EMAIL ADDRESSES

We are sending more information to our members by email now in order to be more efficient and timely and, of course, to save money. We have email addresses for about 600 of our members but we would like to increase that number. We are also not sure that we have the best email address for you in our database. To help us better communicate with you can you do the following:

1. If you don’t currently receive emails from us can you please send us your email address.
   Please send to nhds@nhds.org or jwilliamson@nhds.org

2. If you would like to change the email address we have for you so that we can have the best one for you, please send that one to the same addresses as above.

3. Please change your spam blockers to allow anything from @nhds.org to come through to you.

We will not overwhelm you with email but will try to send you information that will keep you informed and help you be more successful in your practice.
## ENDORSED VENDORS AND/OR SERVICES

(Your use of these vendors and services will benefit you as well as the NHDS.)

### FOR USE IN YOUR PRACTICE

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Description</th>
</tr>
</thead>
</table>
| Complete Payroll Services | Checkmate Payroll Services, Inc.  
1-877-644-2004  
checkmate-payroll.com  
OR  
SurePayroll  
866-535-3592  
Surepayroll.com/ada |
| Professional Protector Plan for Dentists | Davis and Towle Insurance Group  
Shelley Phaneuf  603-225-6611  
Dentists@DavisTowle.com |
| Medical Waste Pickup | EnvironBusiness, Inc. (EBI)  
Kevin McManus @ 800-786-2346 x1835 or 781-254-5727 |
| Credit Card Processing | Heartland Payment Systems  
888-458-9712  
anne.mellin@e-hps.com  
heartlandpaymentsystems.com  
OR  
Elavon  
866-348-6826 |
| Amalgam Separators | Solmetex  
800-216-5505 or 508-393-5115  
www.solmeteX.com |
| Practice Financing | Bank of America Practice Solutions  
Bank of America  
800-649-4202  
www.bankofamerica.com/practicesolutions |
| Extended Payment Plans for Dental Services | Care Credit  
800-800-5110  
carecredit.com/dental |
| Paper and Paperless Record Systems | The Dental Record  
800-243-4675  
dentalrecord.com |
| Message on Hold | In Touch Practice Communications  
877-493-9003  
intouchdental.com |
| Auto appointment reminders | In Touch Practice Communications  
877-493-9003  
intouchdental.com |
| OSHA Compliance | Dynamic Dental Safety  
(888) 669-8846  
(855) OSHA-DDS |
| Office Data Backup | Insure Backup, Inc.  
Contact Kevin Farrell at 603-845-3642  
kfarrell@insurebackup.com |
| Website and Internet Marketing | Officite  
Patrick Durr  800-908-2483 x2322  
Pdurr@officite.com |

### FOR USE IN YOUR HOME & PRACTICE

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Description</th>
</tr>
</thead>
</table>
| Telecommunications solutions | One Communications  
603-634-1271 or 603-296-4533  
www.onecommunications.com |
| Credit Cards | Bank of America- Credit Cards  
866-438-6262  
newcardonline.com  
Priority code: VAAGYA |
| Apparel for Staff | Land’s End Business Outfitters  
800-490-6402  
ada.landsend.com |
| Appliance Discounts | Whirlpool  
866-808-9274  
partners.whirpool.com |
| Shipping | UPS  
800-MEMBERS (800-636-2377)  
Save with UPS.com/ADA |
| Computers and Printers | Hewlett – Packard  
800-888-4164  
Mention ADA |
| Employee Benefits and Insurance Products | Spring Insurance Group  
George Gonser at 617-589-0930 x106  
George.Gonser@springgroup.com |

### FOR YOUR PERSONAL USE

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Description</th>
</tr>
</thead>
</table>
| Mercedes Benz | 866-628-7232  
Ada.org/mercedes |